

**Prime Orion Philippines, Inc.  
and Subsidiaries**

Consolidated Financial Statements  
December 31, 2018 and 2017  
and Years Ended December 31, 2018 and  
2017  
and Six Months Ended December 31, 2016

and

Independent Auditors' Report



## INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors  
Prime Orion Philippines, Inc.

### Opinion

We have audited the consolidated financial statements of Prime Orion Philippines, Inc. (the Parent Company) and its subsidiaries (collectively referred to as “the Group”), which comprise the consolidated statements of financial position as at December 31, 2018 and 2017, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2018 and 2017 and the six months ended December 31, 2016, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at December 31, 2018 and 2017, and its financial performance and its cash flows for the years ended December 31, 2018 and 2017 and the six months ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRSs).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.



We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### ***Provisions and Contingencies***

The Group is involved in various legal proceedings and tax assessments. This matter is significant to our audit because the evaluation and estimation of the potential liability resulting from these proceedings and assessments require management to exercise significant judgment and estimation brought about by the differences in the interpretation and implementation of the laws and tax rulings.

The Group's disclosures about provisions and contingencies are included in Notes 3 and 30 to the consolidated financial statements.

#### *Audit Response*

We involved our internal specialist in the evaluation of management's assessment on whether any provision for contingencies should be recognized, and the estimation of such amount. We discussed with management the status of the assessments and obtained correspondences with the relevant authorities and opinion from the Group's legal counsel. We evaluated the position of the Group by considering the relevant laws, rulings and jurisprudence.

### ***Adoption of PFRS 9, Financial Instruments***

The Group's adoption of the expected credit loss (ECL) model under PFRS 9 is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include: segmenting the Group's credit risk exposures; defining what comprises default; determining assumptions to be used in the ECL model such as timing and amounts of expected net recoveries from defaulted accounts; and incorporating forward-looking information in calculating ECL.

Refer to Note 2 to the consolidated financial statements for the disclosures in relation to the adoption of PFRS 9 ECL model.

#### *Audit Response*

We obtained an understanding of the approved methodologies and models used for the Group's different credit exposures and assessed whether these considered the requirements of PFRS 9 to reflect an unbiased and probability-weighted outcome, the time value of money, and the best available forward-looking information.

We (a) assessed the Group's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics; (b) compared the definition of default against historical analysis of accounts and credit risk management policies and practices in place, (c) tested historical loss rates by inspecting historical recoveries and write-offs; (d) checked the classification of outstanding exposures to their corresponding aging buckets; and (e) evaluated the forward-looking information used for overlay through statistical test and corroboration using publicly available information and our understanding of the Group's receivable portfolios and industry practices.



Further, we checked the data used in the ECL models, such as the historical aging analysis and default and recovery data, by reconciling data from source system reports to the data warehouse and from the data warehouse to the loss allowance analysis/models and financial reporting systems. To the extent that the loss allowance analysis is based on credit exposures that have been disaggregated into subsets with similar risk characteristics, we traced or re-performed the disaggregation from source systems to the loss allowance analysis. We also assessed the assumptions used where there are missing or insufficient data.

We recalculated impairment provisions on a sample basis. We test computed the transition adjustments and evaluated the disclosures made in the financial statements on allowance for credit losses using the ECL model.

### **Other Information**

Management is responsible for Other Information. Other Information comprises the information included in SEC Form 20 IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20 IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover Other Information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read Other Information identified above when it becomes available and, in doing so, consider whether such information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists.



Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

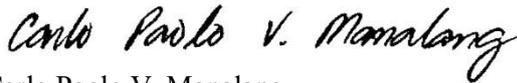


We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is  
Carlo Paolo V. Manalang

SYCIP GORRES VELAYO & CO.



Carlo Paolo V. Manalang

Partner

CPA Certificate No. 111947

SEC Accreditation No. 1625-A (Group A),

March 28, 2017, valid until March 27, 2020

Tax Identification No. 210-730-804

BIR Accreditation No. 08-001998-127-2017,

February 9, 2017, valid until February 8, 2020

PTR No. 7332576, January 3, 2019, Makati City

March 14, 2019



**PRIME ORION PHILIPPINES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(Amounts in Thousands)

	December 31	
	2018	2017
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Notes 4 and 32)	₱220,145	₱254,969
Short-term investments (Notes 4 and 32)	43,489	–
Receivables - current (Notes 5 and 32)	1,574,864	381,545
Inventories (Note 6)	7,343	7,380
Real estate held for sale and development (Note 7)	1,289,245	264,464
Financial assets at fair value through other comprehensive income (Notes 8, 20 and 32)	651,964	–
Available-for-sale (AFS) financial assets (Notes 8, 20 and 32)	–	710,454
Amounts owed by related parties (Notes 19 and 32)	936,548	392,319
Financial assets at fair value through profit or loss (Notes 9 and 32)	4,519	2,643
Other current assets (Note 10)	534,861	359,959
<b>Total Current Assets</b>	<b>5,262,978</b>	<b>2,373,733</b>
<b>Noncurrent Assets</b>		
Receivables - net of current portion (Notes 5 and 32)	44,955	–
Investment in an associate (Note 11)	–	1,888
Investment properties (Note 12)	6,833,060	5,996,405
Property and equipment (Note 13)	42,249	37,249
Software costs (Note 14)	2,873	4,906
Net pension assets (Note 25)	17,390	20,667
Deferred income tax assets - net (Note 26)	14,197	–
Other noncurrent assets (Notes 15 and 32)	756,691	488,697
<b>Total Noncurrent Assets</b>	<b>7,711,415</b>	<b>6,549,812</b>
	<b>₱12,974,393</b>	<b>₱8,923,545</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses (Notes 16, 30 and 32)	₱1,484,416	₱593,228
Current portion of:		
Rental and other deposits (Notes 17 and 32)	512,036	185,397
Deferred rent income (Note 29)	9,352	18,929
Amounts owed to related parties (Notes 19 and 32)	234,268	19,427
<b>Total Current Liabilities</b>	<b>2,240,072</b>	<b>816,981</b>
<b>Noncurrent Liabilities</b>		
Rental and other deposits - net of current portion (Notes 17 and 32)	152,860	138,150
Deferred rent income - net of current portion (Note 29)	10,235	21,715
Deferred income tax liabilities - net (Note 26)	215,301	208,168
Subscriptions payable (Notes 20 and 32)	481,675	481,675
<b>Total Noncurrent Liabilities</b>	<b>860,071</b>	<b>849,708</b>
<b>Total Liabilities</b>	<b>₱3,100,143</b>	<b>₱1,666,689</b>

(Forward)



	<b>December 31</b>	
	<b>2018</b>	2017
<b>Equity</b> (Note 18)		
Equity attributable to equity holders of the parent		
Paid-in capital	<b>₱5,889,195</b>	₱4,652,268
Additional paid-in capital	<b>5,772,959</b>	3,942,404
Retained earnings (deficit)	<b>619,841</b>	(355,159)
Revaluation increment (Note 12)	<b>217,986</b>	225,595
Loss on remeasurement of retirement benefits (Note 25)	<b>(44,313)</b>	(46,259)
Unrealized gain (loss) on financial assets at fair value through other comprehensive income (Note 8)	<b>(579,379)</b>	17,748
Shares held by a subsidiary	<b>(1,279,026)</b>	(1,279,026)
Equity reserves (Notes 2 and 31)	<b>(1,351,940)</b>	60,810
	<b>9,245,323</b>	7,218,381
Non-controlling interests (Note 18)	<b>628,927</b>	38,475
Total Equity	<b>9,874,250</b>	7,256,856
	<b>₱12,974,393</b>	₱8,923,545

*See accompanying Notes to Consolidated Financial Statements.*



**PRIME ORION PHILIPPINES, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF INCOME**

(Amounts in Thousands, Except Earnings Per Share)

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
<b>REVENUE</b>			
Sale of electricity (Note 28)	₱1,734,957	₱-	₱-
Rental (Note 12)	843,147	501,824	245,368
Real estate sales (Note 28)	785,828	-	-
Insurance premiums and commissions - net	1,633	108,656	112,703
Others	4,386	-	4,856
	<b>3,369,951</b>	<b>610,480</b>	<b>362,927</b>
<b>COSTS AND EXPENSES</b>			
Cost of purchased power and services	1,689,281	-	-
Cost of rental services (Notes 12 and 23)	615,841	351,728	176,272
Cost of real estate sold (Notes 7 and 19)	320,220	-	-
Operating expenses (Note 21)	154,040	248,721	291,890
Commission and other underwriting expenses	4,347	92,757	98,657
	<b>2,783,729</b>	<b>693,206</b>	<b>566,819</b>
<b>OTHER INCOME (CHARGES)</b>			
Reversal of (provision for) probable losses (Note 30)	59,070	-	106,470
Interest income and bank charges - net (Note 24)	31,572	37,414	18,435
Interest income on financial assets at FVOCI and AFS financial assets (Note 8)	3,405	9,416	6,794
Gain on sale of financial assets at FVOCI and AFS financial assets (Note 8)	1,993	8,647	1,708
Reversal of impairment losses (Notes 8, 11 and 19)	1,625	(9,823)	(4,657)
Gain on sale of investment property (Note 12)	722	16,400	-
Dividend income (Notes 8 and 9)	165	1,673	1,110
Gain on sale of property and equipment (Note 13)	3	31,741	2,090
Unrealized gain (loss) on financial assets at FVPL (Note 9)	(108)	(460)	400
Equity in net loss of an associate (Note 11)	-	(43)	(11)
Others - net (Note 24)	22,242	26,430	56,665
	<b>120,689</b>	<b>121,395</b>	<b>189,004</b>
<b>INCOME (LOSS) BEFORE INCOME TAX</b>	<b>706,911</b>	<b>38,669</b>	<b>(14,888)</b>
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b> (Note 26)	<b>152,195</b>	<b>20,118</b>	<b>(13,833)</b>
<b>NET INCOME (LOSS)</b>	<b>₱554,716</b>	<b>₱18,551</b>	<b>(₱1,055)</b>
<b>ATTRIBUTABLE TO:</b>			
Equity holders of the Parent	₱441,908	₱33,143	(₱330)
Non-controlling interests	112,808	(14,592)	(725)
	<b>₱554,716</b>	<b>₱18,551</b>	<b>(₱1,055)</b>
<b>EARNINGS (LOSS) PER SHARE (Note 27)</b>			
Basic and diluted, for income for the year attributable to ordinary equity holders of the Parent	<b>₱0.08</b>	<b>₱0.01</b>	<b>(₱0.00)</b>

See accompanying Notes to Consolidated Financial Statements.



**PRIME ORION PHILIPPINES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Amounts in Thousands)

	<b>December 31, 2018 (One Year)</b>	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
<b>NET INCOME (LOSS)</b>	<b>₱554,716</b>	₱18,551	(₱1,055)
<b>OTHER COMPREHENSIVE INCOME</b>			
<i>Items that will not be reclassified to profit or loss in subsequent periods:</i>			
Gain (loss) on remeasurement on retirement benefits liability (Note 25)	(50)	5,600	14,780
Unrealized valuation loss on equity financial assets at fair value through other comprehensive income (Note 8)	(63,242)	–	–
Unrealized valuation loss on AFS financial assets (Note 8)	–	(150,621)	(112,484)
<i>Items that may be reclassified to profit or loss in subsequent years:</i>			
Unrealized valuation gain (loss) on debt financial assets at fair value through other comprehensive income (Note 8)	(7,454)	3,561	6,908
	<b>(70,746)</b>	<b>(141,460)</b>	<b>(90,796)</b>
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>	<b>₱483,970</b>	<b>(₱122,909)</b>	<b>(₱91,851)</b>
<b>ATTRIBUTABLE TO:</b>			
Equity holders of the Parent	<b>₱378,615</b>	(₱103,623)	(₱91,126)
Non-controlling interests	<b>105,355</b>	(19,286)	(725)
	<b>₱483,970</b>	<b>(₱122,909)</b>	<b>(₱91,851)</b>

*See accompanying Notes to Consolidated Financial Statements.*



**PRIME ORION PHILIPPINES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**  
**(Amounts in Thousands)**

	Capital Stock	Additional Paid-in Capital	Shares Held by a Subsidiary (Note 18)	Equity Reserves	Revaluation Increment (Note 12)	Unrealized Valuation Gains (Losses) on Financial Assets at FVOCI (Note 8)	Losses on Remeasurement of Retirement Benefits Plan (Note 25)	Retained Earnings (Deficit)	Equity attributable to Equity Holders of Prime Orion Philippines, Inc.	Non-controlling Interests	Total
Balances at January 1, 2018	₱4,652,268	₱3,942,404	(₱1,279,026)	₱60,810	₱225,595	₱17,748	(₱46,259)	(₱355,159)	₱7,218,381	₱38,475	₱7,256,856
Effect of adoption of PFRS 9 (Note 2)	–	–	–	–	–	(527,479)	–	527,479	–	–	–
Balances at December 31, 2017, as restated	4,652,268	3,942,404	(1,279,026)	60,810	225,595	(509,731)	(46,259)	172,320	7,218,381	38,475	7,256,856
Net income	–	–	–	–	–	–	–	441,908	441,908	112,808	554,716
Other comprehensive income											
Losses remeasurement of retirement benefit plan (Note 25)	–	–	–	–	–	–	1,946	(1,996)	(50)	–	(50)
Unrealized valuation loss on financial assets at FVOCI (Note 8)	–	–	–	–	–	(69,648)	–	–	(69,648)	(1,048)	(70,696)
<b>Total comprehensive income</b>	–	–	–	–	–	(69,648)	1,946	439,912	372,210	111,760	483,970
Collection of subscription receivable (Note 18)	4,643	–	–	–	–	–	–	–	4,643	–	4,643
Stock subscriptions through business combination (Note 1)	1,225,370	1,805,380	–	–	–	–	–	–	3,030,750	–	3,030,750
Stock subscription through ESOWN availment (Note 31)	6,914	4,473	–	–	–	–	–	–	11,387	–	11,387
Equity reserves through business combination (Note 1)	–	–	–	(1,392,048)	–	–	–	–	(1,392,048)	–	(1,392,048)
Transfer of equity reserve due to ESOWN shares subscription (Note 31)	–	20,702	–	(20,702)	–	–	–	–	–	–	–
Transfer of realized valuation increment (Note 12)	–	–	–	–	(7,609)	–	–	7,609	–	–	–
Increase in NCI through business combination (Notes 1)	–	–	–	–	–	–	–	–	–	498,440	498,440
Cash dividends (Note 18)	–	–	–	–	–	–	–	–	–	(19,748)	(19,748)
<b>Balances at December 31, 2018</b>	<b>₱5,889,195</b>	<b>₱5,772,959</b>	<b>(₱1,279,026)</b>	<b>(₱1,351,940)</b>	<b>₱217,986</b>	<b>(₱579,379)</b>	<b>(₱44,313)</b>	<b>₱619,841</b>	<b>₱9,245,323</b>	<b>₱628,927</b>	<b>₱9,874,250</b>
Balances at January 1, 2017	₱2,765,589	₱1,598,654	(₱21,916)	₱27,469	₱233,206	₱168,449	(₱51,859)	(₱363,913)	₱4,355,679	₱52,370	₱4,408,049
Net income (loss)	–	–	–	–	–	–	–	33,143	33,143	(14,592)	18,551
Other comprehensive income											
Unrealized valuation loss on AFS financial assets (Note 8)	–	–	–	–	–	(147,060)	–	–	(147,060)	–	(147,060)
Actuarial gain recognized in OCI (Note 25)	–	–	–	–	–	–	5,600	–	5,600	–	5,600
<b>Total comprehensive income</b>	–	–	–	–	–	(147,060)	5,600	33,143	(108,317)	(14,592)	(122,909)
Collection of subscription receivable (Note 18)	1,886,679	2,343,750	–	–	–	–	–	–	4,230,429	–	4,230,429
Payment of stock subscription costs (Note 18)	–	–	–	–	–	–	–	(32,000)	(32,000)	–	(32,000)
Acquisition of own shares (Note 18)	–	–	(1,257,110)	–	–	–	–	–	(1,257,110)	–	(1,257,110)
Equity reserves (Note 2)	–	–	–	33,341	–	–	–	–	33,341	–	33,341
Transfer of realized valuation increment (Note 12)	–	–	–	–	(7,611)	–	–	7,611	–	–	–
Unrealized gain transferred from equity to consolidated statement of income	–	–	–	–	–	(3,641)	–	–	(3,641)	697	(2,944)
<b>Balances at December 31, 2017</b>	<b>₱4,652,268</b>	<b>₱3,942,404</b>	<b>(₱1,279,026)</b>	<b>₱60,810</b>	<b>₱225,595</b>	<b>₱17,748</b>	<b>(₱46,259)</b>	<b>(₱355,159)</b>	<b>₱7,218,381</b>	<b>₱38,475</b>	<b>₱7,256,856</b>

(Forward)



	Capital Stock	Additional Paid-in Capital	Shares held by a Subsidiary	Equity Reserves	Revaluation Increment (Notes 12 and 13)	Unrealized Valuation Gains (Losses) on AFS Financial Assets (Note 8)	Losses on Remeasurement of Retirement Benefits Plan (Note 25)	Deficit	Equity attributable to Equity Holders of Prime Orion Philippines, Inc.	Non- controlling Interests	Total
Balances at June 30, 2016	₱2,130,576	₱829,904	(₱21,916)	₱27,469	₱237,011	₱276,226	(₱66,639)	(₱367,226)	₱3,045,405	₱52,931	₱3,098,336
Net loss	-	-	-	-	-	-	-	(492)	(492)	(561)	(1,053)
Other comprehensive income (loss)											
Unrealized valuation loss on AFS financial assets	-	-	-	-	-	(105,576)	-	-	(105,576)	-	(105,576)
Actuarial gain recognized in OCI (Note 24)	-	-	-	-	-	-	14,780	-	14,780	-	14,780
Total comprehensive income	-	-	-	-	-	(105,576)	14,780	(492)	(91,288)	(561)	(91,849)
Collection of subscription receivable	10,013	-	-	-	-	-	-	-	10,013	-	10,013
Stock subscriptions	625,000	781,250	-	-	-	-	-	-	1,406,250	-	1,406,250
Payment of stock subscription costs	-	(12,500)	-	-	-	-	-	-	(12,500)	-	(12,500)
Transfer of realized valuation increment	-	-	-	-	(3,805)	-	-	3,805	-	-	-
Unrealized gain transferred from equity to consolidated statement of income	-	-	-	-	-	(2,201)	-	-	(2,201)	-	(2,201)
Balances at December 31, 2016	₱2,765,589	₱1,598,654	(₱21,916)	₱27,469	₱233,206	₱168,449	(₱51,859)	(₱363,913)	₱4,355,679	₱52,370	₱4,408,049

See accompanying Notes to Consolidated Financial Statement.



**PRIME ORION PHILIPPINES, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Amounts in Thousands)

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income (loss) before income tax	<b>₱706,911</b>	₱38,669	(₱14,888)
Adjustments for:			
Depreciation and amortization (Notes 12, 13, 14 and 21)	<b>248,887</b>	100,974	36,819
Retirement benefits expense (Note 25)	<b>4,177</b>	(2,518)	(58,943)
Provision for (reversal of) impairment losses on:			
Receivables (Note 5)	<b>(2,510)</b>	60,340	897
Inventories	–	238	530
Loss (gain) on valuation of financial assets at FVPL (Note 9)	<b>108</b>	460	(400)
Interest income (Note 24)	<b>(32,311)</b>	907	2,147
Gain on sale of:			
Property and equipment (Note 13)	<b>(3)</b>	(31,741)	(2,090)
Investment property (Note 12)	<b>(723)</b>	(16,401)	–
Financial assets at FVOCI and AFS financial assets (Note 8)	<b>(1,993)</b>	(8,647)	(1,708)
Interest expense and bank charges (Note 24)	<b>739</b>	(47,737)	(27,376)
Dividend income (Notes 8 and 9)	<b>165</b>	(1,673)	(1,110)
Equity in net loss of an associate (Note 11)	–	43	11
Accounts written-off	–	12,811	217
Unrealized foreign exchange gains - net	–	–	(1)
Provision for (reversal of) probable losses (Note 30)	–	9,823	(101,813)
Share-based expense (Note 31)	–	33,340	–
Operating income (loss) before working capital changes	<b>923,447</b>	148,888	(167,708)
Decrease (increase) in:			
Receivables	<b>11,809</b>	(186,117)	1,638,982
Inventories	<b>37</b>	(314)	231
Real estate held for sale and development	<b>(507,689)</b>	–	–
Amounts owed by related parties	–	–	(1,447,876)
Other current assets	<b>(138,816)</b>	(154,975)	131,570
Increase (decrease) in:			
Accounts payable and accrued expenses	<b>(137,955)</b>	(184,251)	(196,123)
Rental and other deposits	<b>267,607</b>	171,686	(48,638)
Net cash flows generated from (used in) operations	<b>418,440</b>	(205,083)	(89,562)
Interest received	<b>32,206</b>	47,737	27,376
Interest paid	<b>(739)</b>	(907)	(2,147)
Income tax paid	<b>(855)</b>	–	–
Net cash flows from (used in) operating activities	<b>449,052</b>	(158,253)	(64,333)

(Forward)



December 31, 2018    December 31, 2017    December 31, 2016  
(One Year)                      (One Year)                      (Six Months)

**CASH FLOWS FROM INVESTING ACTIVITIES**

Proceeds from sale of:			
Investment properties	<b>₱1,700</b>	₱20,000	₱-
Financial assets at FVOCI (Note 8)	<b>2,019</b>	903,833	2,175
Property, plant and equipment	<b>3</b>	48,182	3,089
FVPL investments (Note 9)	-	10,200	-
Investments in associate	<b>1,888</b>	-	-
Acquisition of:			
Investment properties (Note 12)	<b>(251,368)</b>	(4,589,666)	(357,409)
Short-term investments (Note 4)	<b>(43,489)</b>	-	-
Property, plant and equipment (Note 13)	<b>(16,458)</b>	(29,390)	(25,001)
Financial assets at FVOCI (Note 8)	<b>(6,385)</b>	-	(466,034)
FVPL investments	-	(118)	-
Software cost (Note 14)	-	(591)	(3,081)
Decrease (increase) in:			
Other noncurrent assets	<b>(213,061)</b>	(356,917)	(37,251)
Amounts owed by related parties	<b>(246,894)</b>	1,055,609	-
Dividends received (Note 8)	<b>(165)</b>	1,673	1,110
Acquisition of a subsidiary	<b>70,116</b>	-	-
<b>Net cash flows used in investing activities</b>	<b>(702,094)</b>	(2,937,185)	(882,402)

**CASH FLOWS FROM FINANCING ACTIVITIES**

Collection of subscription receivables	<b>16,030</b>	4,230,428	10,013
Increase (decrease) in:			
Amounts owed to related parties (Notes 19 and 33)	<b>214,842</b>	8,728	10,698
Non-controlling interests	<b>(12,654)</b>	-	-
Payment of subscription cost	-	-	(12,500)
Acquisition of treasury shares (Note 18)	-	(1,257,109)	-
<b>Net cash flows from financing activities</b>	<b>218,218</b>	2,982,047	8,211

<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(34,824)</b>	(113,391)	(938,524)
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<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>254,969</b>	368,360	1,306,884
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<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)</b>	<b>₱220,145</b>	₱254,969	₱368,360
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*See accompanying Notes to Consolidated Financial Statements.*



**PRIME ORION PHILIPPINES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Corporate and Group Information**

Corporate Information

Prime Orion Philippines, Inc. (POPI; the Parent Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on May 19, 1989 with a corporate life of 50 years. The Parent Company's registered office address is 3<sup>rd</sup> Floor Glorietta 5, Ayala Center, Makati City. The Parent Company is a subsidiary of Ayala Land, Inc. (ALI). ALI's parent company is Ayala Corporation (AC). AC is 47.04%-owned by Mermac, Inc. and the rest by the public as of December 31, 2018. Both ALI and AC are publicly-listed companies incorporated in the Philippines.

POPI and its subsidiaries, collectively referred to as "the Group", have principal business interests in holding companies, commercial leasing, industrial lot sales and development, and retail electricity supply (see Note 28).

On March 15, 2016, the Board of Directors (BOD) of POPI approved the change in the accounting period from fiscal year (July 1 to June 30) to calendar year (January 1 to December 31). The change in accounting period was approved by the SEC on April 10, 2017.

The accompanying consolidated financial statements of the Group as of December 31, 2018 and 2017, and for the years ended December 31, 2018 and 2017 and for the six months ended December 31, 2016 were approved by the Chief Finance Officer on March 14, 2019 through the delegated authority given by the Board of Directors in a meeting dated February 19, 2019.

Group Information

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries of the Group:

<b>Subsidiaries</b>	<b>Nature of Business</b>	<b>Percentage of Ownership</b>	
		<b>2018</b>	<b>2017</b>
Laguna Technopark, Inc. (LTI)	Real Estate Development	75%	–
Ecozone Power Management, Inc. (EPMI)	Purchase, Supply and Delivery of Electricity	75%	–
Orion Land, Inc. (OLI)	Real Estate and Investment Holding Company	100%	100%
Tutuban Properties, Inc. (TPI)	Real Estate, Mall Operations	100%	100%
TPI Holdings Corporation (TPIHC)	Investment Holding Company	100%	100%
Orion Property Developments, Inc. (OPDI)	Real Estate Development	100%	100%
Orion Beverage, Inc. (OBI)*	Manufacturing	100%	100%
LCI Commercial Ventures, Inc. (LCI) (formerly Lepanto Ceramics, Inc.)	Real Estate, Warehouse Leasing Operations	100%	100%
Luck Hock Venture Holdings, Inc. (LHVHI)*	Other Business Activities	60%	60%
OE Holdings, Inc. (OEHI)*	Wholesale and Trading	100%	100%

(Forward)



<b>Subsidiaries</b>	<b>Nature of Business</b>	<b>Percentage of Ownership</b>	
		<b>2018</b>	<b>2017</b>
Orion Maxis, Inc. (OMI)*	Marketing and Administrative Services	<b>100%</b>	100%
ZHI Holdings, Inc. (ZHIHI)*	Financial Holding Company	<b>100%</b>	100%
Orion I Holdings Philippines, Inc. (OIHPI)*	Financial Holding Company	<b>100%</b>	100%
FLT Prime Insurance Corporation (FPIC)	Non-Life Insurance Company	<b>78.77%</b>	78.77%
Orion Solutions, Inc. (OSI)*	Management Information Technology Consultancy Services	<b>100%</b>	100%

\* Inactive companies approved by their respective BOD for liquidation

All of the companies are incorporated in the Philippines.

#### *LTI*

LTI was incorporated on November 15, 1990 and is based in Laguna. LTI develops industrial parks and leases ready-built factory units and sells industrial lots to local and company locators.

On June 7, 2010, the BOD of LTI approved the setting up of a wholly owned subsidiary, EPMI, primarily to engage in the purchase, supply and delivery of electricity. EPMI was registered with the Securities and Exchange Commission (SEC) on August 20, 2010.

On December 19, 2018, the BOD of POPI approved the purchase of 20% interest in LTI equivalent to 8,051 common shares for a value of ₱800 million, subject to conditions to be fulfilled by POPI.

#### *OLI*

On November 29, 2017, OLI, acquired a commercial building composed of a 5-storey shopping center and a 6-storey business processing outsourcing office with a gross leasable area of 60,000 square meters located along National Road, Alabang, Muntinlupa City, from ALI, for a total consideration of ₱4,798.00 million, inclusive of VAT (see Note 12).

#### *TPI*

TPI operates the Tutuban Center, a commercial complex located in Manila City. The Tutuban Center, which sits on a 20-hectare property, will be the location of the North-South Railway Project (NSRP) Transfer Station which will interconnect with the LRT 2 West Station (see Note 12).

On September 5, 2016, the BOD of TPI approved the closure of TPI's hotel and café operations in Tutuban Center but was converted into storage facility for lease in November 2018.

On April 1, 2015, TPI signed a Memorandum of Understanding (MOU) with the Department of Transportation and Communication (DOTC) (now the Department of Transportation or DOTr) and Philippine National Railways (PNR) to formalize the agreement to cooperate in the finalization and implementation of plans of the North-South Railway Project (NSRP). As of December 31, 2018, discussions on the finalization and implementation of the plans of the NSRP is still on-going.

#### *OPDI*

As part of the rationalization of the Group's operations, on September 2, 2016, the BOD of OPDI, a wholly-owned subsidiary, approved the closure of its land title services division.



*LCI*

LCI was a top manufacturer of ceramic floor and wall tiles in the Philippines and has a manufacturing plant in Laguna. In 2012, LCI suspended its manufacturing operations and started renting out its warehouses in July 2014. On May 2, 2018, the BOD of LCI approved the amendment of LCI's Articles of Incorporation (AOI), specifically, to change its name to LCI Commercial Ventures, Inc. and to change its primary purpose from manufacturing to real estate warehouse leasing. On June 29, 2018, the SEC approved the change of corporate name and its primary purpose.

*FPIC*

In March 2017, FPIC surrendered its Certificate of Authority as it was no longer compliant with the net worth requirement of ₱550.0 million of the Insurance Commission (IC) as of December 31, 2016.

On April 20, 2017, the IC issued a Servicing License to FPIC, with authority limited to the following:

- a. accepting contract price payments from the policyholders;
- b. paying or settling claims arising under its non-life coverage; and/or,
- c. such other related services.

On September 7, 2018, the Insurance Commission approved the Servicing Plan of FPIC. Based on the approved plan, FPIC has until April 19, 2019 to service policies expiring in 2019 and 2020 and to settle outstanding liabilities and obligations of FPIC.

On September 2, 2016, the BOD of OMI and OSI approved and authorized the dissolution and liquidation of OMI and OSI by shortening their corporate term up to December 31, 2016.

On October 20, 2017, the BOD of OIHPI, OEHI, ZHIHI, OBI, LHVHI and TPIHC approved and authorized the dissolution and liquidation of these companies by shortening their corporate term up to December 31, 2017.

*Business Combination*

On April 30, 2018, POPI entered into a Deed of Exchange with ALI whereby ALI agreed to subscribe to 1,225,370,620 additional shares in POPI in exchange for ALI's 30,186 shares in LTI, with a fair market value of ₱3,030.75 million.

The acquisition resulted to LTI becoming a subsidiary of POPI. Both POPI and LTI are under the common control of ALI. The acquisition was accounted for using the pooling of interests method.

The following were the carrying values of the identifiable assets and liabilities of LTI Group at the date of acquisition:

	<b>As of April 30, 2018</b>
	<i>(In Thousands)</i>
<b>Assets</b>	
Cash and cash equivalents	<b>₱70,116</b>
Receivable	<b>1,583,059</b>
Real estate held for sale and development	<b>517,092</b>
Other current assets	<b>188,272</b>
Financial assets at fair value through profit or loss	<b>1,984</b>
Financial assets at fair value through other comprehensive income	<b>12,943</b>
Property and equipment	<b>1,145</b>

(Forward)



	<b>As of April 30, 2018</b>
	<i>(In Thousands)</i>
Investment properties	<b>₱820,148</b>
Pension assets	<b>180</b>
Other noncurrent assets	<b>59,485</b>
<b>Total assets</b>	<b>3,254,424</b>
<b>Liabilities</b>	
Accounts and other payables	<b>₱1,023,608</b>
Income tax payable	<b>11,297</b>
Other current liabilities	<b>3,582</b>
Deposits	<b>64,165</b>
Deferred tax liabilities	<b>1,342</b>
Other noncurrent liabilities	<b>13,288</b>
<b>Total liabilities</b>	<b>1,074,888</b>
	<b>2,137,142</b>
Noncontrolling interest	<b>(498,440)</b>
Net assets attributable to the Group	<b>1,638,702</b>
Acquisition cost	<b>3,030,750</b>
<b>Equity reserve</b>	<b>₱1,392,048</b>

The acquisition resulted to increase in Group's subscribed capital and additional paid-in capital of ₱1,225.37 million and ₱1,805.38 million, respectively.

From April 30, 2018 to December 31, 2018, the Group's share in LTI's revenue and net income amounted to ₱1,966.44 million and ₱219.27 million. If the combination had taken place at the beginning of 2018, the Group's share in LTI's revenue and net income would have been ₱2,836.76 million and ₱453.50 million, respectively.

## 2. Summary of Significant Accounting and Financial Reporting Policies

### Basis of Preparation

The consolidated financial statements have been prepared on a historical cost basis, except for the debt and equity financial assets measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional currency. All amounts are rounded off to the nearest thousand (₱1,000), except when otherwise indicated.

The consolidated financial statements provide comparative information in respect of the previous period.

### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippines Financial Reporting Standards (PFRSs), which include the availment of the relief granted by the Securities and Exchange Commission (SEC) under Memorandum Circular Nos. 14-2018 and 3-2019 as discussed in the section below on Adoption of New and Amended Accounting Standards and Interpretations. PFRSs include Philippine Financial Reporting Standards, Philippine Accounting Standards and Interpretations issued by the Philippine Interpretations Committee (PIC).



### Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries as at December 31, 2018 and 2017.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the group ceases control over a subsidiary.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- a. power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- b. exposure, or rights, to variable returns from its involvement with the investee; and
- c. the ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- a. the contractual arrangement with the other vote holders of the investee;
- b. rights arising from other contractual arrangements; and
- c. the Group's voting rights and potential voting rights.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are prepared for the same accounting period as the Parent Company using uniform accounting policies. All significant intercompany transactions and balances between and among the Group, including intercompany profits and unrealized profits, are eliminated in the consolidation.

Non-controlling interests represent the portion of profit or loss and net assets in the subsidiaries not held by the Group and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from the equity holders of the parent. If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, noncontrolling interests and other components of equity, while the resultant gain or loss is recognized in profit or loss. Any investment retained is recognized at fair value.



Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except that the Group has adopted the following new accounting pronouncements starting January 1, 2018:

- *Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions*

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled. Entities are required to apply the amendments to: (1) share-based payment transactions that are unvested or vested but unexercised as of January 1, 2018, (2) share-based payment transactions granted on or after January 1, 2018 and to (3) modifications of share-based payments that occurred on or after January 1, 2018. Retrospective application is permitted if elected for all three amendments and if it is possible to do so without hindsight.

The Group's has no cash-settled share-based payment transactions. In addition, the Group has no share-based payment transaction with net settlement features for withholding tax obligations and has not made any modifications to the terms and conditions of its share-based payment transaction. Therefore, these amendments do not have any impact on the Group's consolidated financial statements.

- *PFRS 9, Financial Instruments*

PFRS 9, *Financial Instruments* replaces PAS 39, *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after January 1, 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

The Group adopted PFRS 9 with an initial application date of January 1, 2018. The Group has not restated the comparative information, which continues to be reported under PAS 39. Differences arising from the adoption of PFRS 9 have been recognized directly in retained earnings and other components of equity.

The effect of adopting PFRS 9 as at January 1, 2018 was, as follows (in thousands):

	As previously reported December 31, 2017	Reference	Adjustment	As restated January 1, 2018
Available-for-sale financial assets	₱710,454	(a)	(₱710,454)	₱-
Financial assets at fair value through other comprehensive income	-	(a)	710,454	710,454
Retained earnings (Deficit)	(355,159)	(a)	527,479	172,320
Net unrealized gain (loss) on financial assets at FVOCI	17,748	(a)	(527,479)	(509,731)



The nature of these adjustments are described below:

(a) Classification and measurement

Under PFRS 9, debt instruments are subsequently measured at fair value through profit or loss, amortized cost, or fair value through OCI. The classification is based on two criteria: the Group's business model for managing the assets; and whether the instruments' contractual cash flows represent 'solely payments of principal and interest' on the principal amount outstanding.

The assessment of the Group's business model was made as of the date of initial application, January 1, 2018, and then applied retrospectively to those financial assets that were not derecognized before January 1, 2018. The assessment of whether contractual cash flows on debt instruments are solely comprised of principal and interest was made based on the facts and circumstances as at the initial recognition of the assets.

The classification and measurement requirements of PFRS 9 did not have a significant impact to the Group. The Group continued measuring at fair value all financial assets previously held at fair value under PAS 39. The following are the changes in the classification of the Group's financial assets:

- Cash and cash equivalents, short-term investments, receivables, amounts owed by related parties, and refundable deposits classified as loans and receivables are held to collect contractual cash flows and give rise to cash flows representing solely payments of principal and interest. These are now classified and measured as financial assets at amortized cost beginning January 1, 2018.
- Equity investments in listed and unlisted companies and unquoted debt instruments previously classified as Available- for-sale (AFS) financial assets are now classified and measured as financial assets at fair value through OCI. The Group elected to classify irrevocably its equity investments under this category as it intends to hold these investments for the foreseeable future. Total impairment losses recognized in profit or loss for these investments in prior periods amounted to ₱527.48 million. As a result of the change in classification of the Group's AFS investments, the previously recognized impairment loss on these investments that were previously presented under retained earnings, was reclassified to fair value reserve of financial assets at FVOCI resulting in an increase in retained earnings of ₱527.48 million as at January 1, 2018.

The Group has not designated any financial liabilities as at fair value through profit or loss. There are no changes in classification and measurement for the Group's financial liabilities.

In summary, upon adoption of PFRS 9, the Group had the following required or elected reclassifications as at January 1, 2018 (in thousands).

PAS 39 Categories	Balances	PFRS 9 Measurement Categories		
		Fair value through profit or loss	Amortized cost	Fair value through OCI
Loans and receivables				
Cash and cash equivalents	₱254,969	₱-	₱254,969	₱-
Receivables	381,545	-	381,545	-
Available-for-sale financial assets	710,454	-	-	710,454
Financial assets at FVPL	2,643	2,643	-	-
	₱1,349,611	₱2,643	₱636,514	₱710,454



(b) Impairment

The adoption of PFRS 9 has fundamentally changed the Group's accounting for impairment losses for financial assets by replacing PAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach. PFRS 9 requires the Group to record an allowance for impairment losses for all loans and other debt financial assets not held at FVPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The expected cash flows will include cash flows from lessee deposits or other credit enhancements that are integral to the contractual terms.

For trade receivables from real estate sales, the Group used the vintage analysis accounts for expected credit losses by calculating the cumulative loss rates of a given trade receivables from real estate sales. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the Probability of Default model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

The key inputs in the model include the Group's definition of default and historical data of three years for the origination, maturity date and default date. The Group considers a trade receivable from real estate sale in default when contractual payments are 30 days past due. However, in certain cases, the Group may also consider a receivable to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

The probability of default is applied to the estimate of the loss arising on default which is based on the difference between the contractual cash flows due and those that the Group would expect to receive, including from the repossession of the subject real estate property, net of cash outflows. For purposes of calculating loss given default, accounts are segmented based on facility type.

As these are future cash flows, these are discounted back to the reporting date using the appropriate effective interest rate, usually being the original EIR or an approximation thereof.

For other trade receivables, the Group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. Therefore, the Group does not track changes in credit risk, but instead recognized a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For other financial assets such nontrade receivables, insurance receivables, receivable from related parties, refundable deposits and other receivables, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).



For cash and cash equivalents and short-term investments, the Group applies the low credit risk simplification. The Group uses the ratings from Standard and Poor's (S&P), Moody's and Fitch to determine whether the debt instrument has significantly increased in credit risk (i.e., no longer low credit risk). The probability of default and loss given defaults are publicly available and are used by the Group to estimate ECLs. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

There is no transition adjustment in relation to the impairment allowance as of January 1, 2018.

- Amendments to PFRS 4, *Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts*

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the new insurance contracts standard. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying PFRS 9 and an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after January 1, 2018. An entity may elect the overlay approach when it first applies PFRS 9 and apply that approach retrospectively to financial assets designated on transition to PFRS 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying PFRS 9.

The amendments are not applicable to the Group since the Group's insurance entity is operating under servicing license only.

- PFRS 15, *Revenue from Contracts with Customers*

PFRS 15 supersedes PAS 11, *Construction Contracts*, PAS 18, *Revenue* and related interpretations and it applies, with limited exceptions, to all revenue arising from contracts with its customers. PFRS 15 established a new five-step model that applies to revenue arising from the contracts with customers and requires that revenue be recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or service to a customer.

PFRS 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The recognition and measurement requirements of PFRS 15 also apply to gains or losses on disposal of nonfinancial assets (such as items of property and equipment and intangible assets), when that disposal is not in the ordinary course of business.



On February 14, 2018, the PIC issued PIC Q&A 2018-12 (PIC Q&A) which provides guidance on some implementation issues of PFRS 15 affecting the real estate industry. On October 25, 2018 and February 8, 2019, the SEC issued SEC Memorandum Circular No. 14 Series of 2018 and SEC Memorandum Circular No. 3 Series of 2019, respectively, providing relief to the real estate industry by deferring the application of the following provisions of the above PIC Q&A for a period of three years until December 31, 2020:

- a. Exclusion of land and uninstalled materials in the determination of percentage of completion (POC) discussed in PIC Q&A No. 2018-12-E
- b. Accounting for significant financing component discussed in PIC Q&A No. 2018-12-D
- c. Accounting to Common Usage Service Area (CUSA) Charges discussed in PIC Q&A No. 2018-12-H

Under the same SEC Memorandum Circular No. 3 Series of 2019, the adoption of PIC Q&A No. 2018-14: *PFRS 15 – Accounting for Cancellation of Real Estate Sales* was also deferred until December 31, 2020.

The SEC Memorandum Circular also provided the mandatory disclosure requirements should an entity decide to avail of any relief. Disclosures should include:

- a. The accounting policies applied
- b. Discussion of the deferral of the subject implementation issues in the PIC Q&A
- c. Qualitative discussion of the impact to the consolidated financial statements had the concerned application guideline in the PIC Q&A been adopted.
- d. Should any of the deferral options result into a change in accounting policy (e.g., when an entity excludes land and/or uninstalled materials in the POC calculation under the previous standard but opted to include such components under the relief provided by the circular), such accounting change will have to be accounted for under PAS 8, i.e., retrospectively, together with the corresponding required quantitative disclosures.

Effective January 1, 2021, companies will adopt PIC Q&A No. 2018-12 and PIC Q&A No. 2018-14 and any subsequent amendments thereof retrospectively or as the SEC will later prescribe.

Except for the CUSA charges discussed under PIC Q&A No. 2018-12-H which applies to leasing transactions, the above PIC Q&As do not impact the Group.

The Group availed of the deferral of adoption of the above specific provisions of PIC Q&A No. 2018-120-H (Accounting for CUSA). Had these provisions been adopted, it would have an impact on the consolidated financial statements since the Group is acting as a principal for the provision of air-conditioning services, common use service services and administration and handling services. This would have resulted to the gross presentation of the related revenue and the related expenses and costs. Currently, the related revenue is presented net of costs and expenses. These would not result to any adjustment in the retained earnings as of January 1, 2018 and net income for 2018.

#### PIC Q&A on Advances to Contractors and PIC Q&A on Land Classification

The Group adopted PIC Q&A 2018-11, *Classification of Land by Real Estate Developer* and PIC Q&A 2018-15, *PAS 1- Classification of Advances to Contractors in the Nature of Prepayments: Current vs. Non-current* starting January 1, 2018. These do not impact the Group as the Group's previous policy is in line with the PIC Q&A.



- Amendments to PAS 28, *Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value* (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. Retrospective application is required.

The amendments are not applicable to the Group as the Group does not include an entity that is considered as a venture capital organization or other qualifying entity under the amendments.

- Amendments to PAS 40, *Investment Property, Transfers of Investment Property*

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. Retrospective application of the amendments is not required and is only permitted if this is possible without the use of hindsight.

Since the Group's current practice is in line with the clarifications issued, the Group does not expect any effect on its consolidated financial statements upon adoption of these amendments.

- Philippine Interpretation IFRIC-22, *Foreign Currency Transactions and Advance Consideration*

The interpretation clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine the date of the transaction for each payment or receipt of advance consideration. Retrospective application of this interpretation is not required.

Since the Group's current practice is in line with the clarifications issued, the Group does not expect any effect on its consolidated financial statements upon adoption of this interpretation.

#### Future Changes in Accounting Policies

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.



*Effective beginning on or after January 1, 2019*

- Amendments to PFRS 9, *Prepayment Features with Negative Compensation*

Under PFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows are ‘solely payments of principal and interest on the principal amount outstanding’ (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract. The amendments should be applied retrospectively and are effective from January 1, 2019, with earlier application permitted.

The Group is currently assessing the impact of adopting this amendment.

- PFRS 16, *Leases*

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, *Leases*. The standard includes two recognition exemptions for lessees – leases of ‘low-value’ assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today’s accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard’s transition provisions permit certain reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

- Amendments to PAS 19, *Employee Benefits, Plan Amendment, Curtailment or Settlement*

The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:

- Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event



- Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments apply to plan amendments, curtailments, or settlements occurring on or after the beginning of the first annual reporting period that begins on or after January 1, 2019, with early application permitted. These amendments will apply only to any future plan amendments, curtailments, or settlements of the Group.

- Amendments to PAS 28, *Long-term Interests in Associates and Joint Ventures*

The amendments clarify that an entity applies PFRS 9 to long-term interests in an associate or joint venture to which the equity method is not applied but that, in substance, form part of the net investment in the associate or joint venture (long-term interests). This clarification is relevant because it implies that the expected credit loss model in PFRS 9 applies to such long-term interests.

The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognized as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28, *Investments in Associates and Joint Ventures*.

The amendments should be applied retrospectively and are effective from January 1, 2019, with early application permitted. Since the Group does not have such long-term interests in its associate and joint venture, the amendments will not have an impact on its consolidated financial statements.

- Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments*

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*, and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- a. Whether an entity considers uncertain tax treatments separately
- b. The assumptions an entity makes about the examination of tax treatments by taxation authorities
- c. How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- d. How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.



This interpretation is not relevant to the Group because there is no uncertainty involved in the tax treatments made by management in connection with the calculation of current and deferred taxes as of December 31, 2018 and 2017.

- *Annual Improvements to PFRSs 2015-2017 Cycle*

- *Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation*

The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including remeasuring previously held interests in the assets and liabilities of the joint operation at fair value. In doing so, the acquirer remeasures its entire previously held interest in the joint operation.

A party that participates in, but does not have joint control of, a joint operation might obtain joint control of the joint operation in which the activity of the joint operation constitutes a business as defined in PFRS 3. The amendments clarify that the previously held interests in that joint operation are not remeasured.

An entity applies those amendments to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2019 and to transactions in which it obtains joint control on or after the beginning of the first annual reporting period beginning on or after January 1, 2019, with early application permitted. These amendments are currently not applicable to the Group but may apply to future transactions.

- *Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity*

The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity recognizes the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events.

An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application is permitted. These amendments are not relevant to the Group because dividends declared by the Group do not give rise to tax obligations under the current tax laws.

- *Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization*

The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application permitted.



The Group is currently assessing the impact of adopting this amendment.

*Effective beginning on or after January 1, 2020*

- Amendments to PFRS 3, *Definition of a Business*

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply on future business combinations of the Group.

- Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

*Effective beginning on or after January 1, 2021*

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.



The new standard is not applicable to the Group since the Group's insurance entity no longer issues insurance contracts.

#### *Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in its statement of financial position based on a current and noncurrent classification. An asset is current when it is:

- a. Expected to be realized or intended to be sold or consumed in normal operating cycle;
- b. Held primarily for the purpose of trading;
- c. Expected to be realized within twelve months after the reporting period; or
- d. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- a. It is expected to be settled in normal operating cycle;
- b. It is held primarily for the purpose of trading;
- c. It is due to be settled within twelve months after the reporting period; or
- d. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either: (i) in the principal market for the asset or liability, or (ii) in the absence of a principal market, the most advantageous market for the asset or liability.



The principal or the most advantageous market must be accessible to the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For financial assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at each end of the reporting period.

The fair value of financial instruments that are actively traded in organized financial markets is determined by reference to quoted market close prices at the close of business at the end of the reporting period. Financial instruments for which the fair value cannot be reasonably determined are carried at cost less any impairment in value.

For financial instruments where there is no active market, fair value is determined using valuation techniques. Such techniques include comparison to similar investments for which market observable prices exist and discounted cash flow analysis or other valuation models.

For the purpose of fair value disclosures, the Group has determined the classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and that are subject to an insignificant risk of change in value.

#### Financial Instruments - initial recognition and subsequent measurement effective January 1, 2018

##### Financial Instruments

###### *Date of recognition*

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

###### *a. Financial assets*

###### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.



The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. The Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

#### *Subsequent measurement*

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

#### *Financial assets at amortized cost (debt instruments)*

This category is the most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes cash and cash equivalents, short-term investments and receivables.

#### *Financial assets at fair value through OCI (debt instruments)*

The Group measures debt instruments at fair value through OCI if both of the following conditions are met:

- (a) The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and;



- (b) Selling and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

For debt instruments at fair value through OCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in the statement of profit or loss and computed in the same manner as for financial assets measured at amortized cost. The remaining fair value changes are recognized in OCI. Upon derecognition, the cumulative fair value change recognized in OCI is recycled to profit or loss.

The Group's debt instruments at fair value through OCI includes government securities owned by the Group as at December 31, 2018.

*Financial assets designated at fair value through OCI (equity instruments)*

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in profit or loss when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group's financial assets at fair value through OCI includes investments in quoted and unquoted equity instruments.

*Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the consolidated statement of financial position at fair value with net changes in fair value recognized in profit or loss.

Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired, or,



- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognized an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Impairment of financial assets*

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the lessee's deposit or other credit enhancements that are integral to the contractual terms.

The Group uses a provision matrix for receivables from tenants and receivables from sale of electricity, vintage approach for receivables from sale of real estate and simplified approach (low credit risk simplification) for treasury assets to calculate ECLs.

For trade receivables except real estate receivable, the Group applies a simplified approach in calculating ECLs. The Group does not track changes in credit risk, instead, recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

Vintage approach accounts for expected credit losses by calculating the cumulative loss rates of a given real estate receivable pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the probability model. It allows the evaluation of the loan activity from its origination period until the end of the contract period. In addition to life of loan loss data, primary drivers like macroeconomic indicators of qualitative factors such as, but not limited to, forward-looking data on inflation rate was added to the expected loss calculation to reach a forecast supported by both quantitative and qualitative data points.

The probability of default is applied to the estimate of the loss arising on default which is based on the difference between the contractual cash flows due and those that the Group would expect to receive, including from the repossession of the subject real estate property, net of cash outflows. For purposes of calculating loss given default, accounts are segmented based on the type of facility. In calculating the recovery rates, the Group considered collections of cash and/or cash from resale of real estate properties after foreclosure, net of direct costs of obtaining and selling the real estate



properties after the default event such as commission and refurbishment. As these are future cash flows, these are discounted back to the time of default using the appropriate effective interest rate, usually being the original effective interest rate (EIR) or an approximation thereof.

The Group considers a financial asset in default generally when contractual payments are 30 days past due or when sales are cancelled supported by a notarized cancellation letter executed by the Group and customer. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

For other financial assets such as nontrade receivables, insurance receivables, receivable from related parties, refundable deposits and other receivables, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For debt instruments at FVOCI, the Group applies the low credit risk simplification. At every reporting date, the Group evaluates whether the debt instrument is considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. The Group considers there to be a significant increase in credit risk when contractual payments become past due.

The Group's debt instruments at fair value through OCI comprise solely of government securities that are considered high graded and, therefore, are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

#### *b. Financial liabilities*

##### *Initial recognition and measurement*

*Financial* liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include "Accounts payable and accrued expenses" (other than "Taxes payable" which is covered by other accounting standard), "Amounts owed to related parties", "Subscriptions payable" and "Rental and other deposits".

##### *Subsequent measurement*

The measurement of financial liabilities depends on their classification, as described below:

##### *Financial liabilities at fair value through profit or loss*

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.



Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by PFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in PFRS 9 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss.

#### *Loans and borrowings*

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of profit or loss.

This category generally applies to interest-bearing loans and borrowings.

#### *Other Financial Liabilities*

This is the category most relevant to the Group and includes liabilities arising from operations.

Other financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs. Gains and losses on other financial liabilities are recognized in the consolidated statement of income when the liabilities are derecognized, as well as through the amortization process.

The Group's accounts payable and accrued expenses and rental and others deposits are classified in this category.

#### *Derecognition*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

#### *c. Offsetting of financial instruments*

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.



## Financial Instruments - initial recognition and subsequent measurement prior to January 1, 2018

### Financial Instruments

#### *Date of recognition*

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

#### *Initial Recognition of financial instruments*

Financial instruments within the scope of PAS 39 are classified as financial assets and financial liabilities at FVPL, loans and receivables, held-to-maturity (HTM) investments, AFS financial assets and financial liabilities. The Group determines the classification of its financial instruments at initial recognition.

All financial instruments are recognized initially at fair value plus transaction costs, except in the case of financial instruments recorded at FVPL.

As at December 31, 2017, the Group's financial assets are in the nature of loans and receivables, financial assets at FVPL and AFS financial assets. The Group has no financial assets classified as HTM investments as at December 31, 2017.

Financial liabilities within the scope of PAS 39 are classified as financial liabilities at FVPL, as derivatives designated as hedging instruments in an effective hedge, or as other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition. As at December 31, 2017, the Group's financial liabilities are in the nature of other financial liabilities.

#### *Day 1 profit*

For transactions where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instruments or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit) in profit or loss under "Other income" unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

### Financial Instruments - Subsequent Measurement

The subsequent measurement of financial instruments depends on their classification as follows:

#### *Loans and Receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) method, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in interest income in the consolidated statement of income. Gains and losses are recognized in the consolidated statement of income when the loans and receivables are impaired or derecognized. Loans and receivables are included in current assets if maturity is within twelve (12) months from the end of the reporting period. Otherwise, these are classified as noncurrent assets.



The Group's loans and receivables include cash and cash equivalents, receivables, amounts owed by related parties and refundable deposits (included under "Other noncurrent assets"; see Notes 4, 5, 15 and 17).

#### *AFS Financial Assets*

AFS financial assets include equity and debt securities. AFS financial assets consist of investment in equity securities which are neither classified as held for trading nor designated at FVPL. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in the market conditions.

Financial assets may be designated at initial recognition as AFS financial assets if they are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

AFS financial assets are included in current assets if it is expected to be realized or disposed of within twelve (12) months from the end of the reporting period. Otherwise, these are classified as noncurrent assets.

After initial recognition, AFS financial assets are subsequently measured at fair value with unrealized gains and losses recognized under Other Comprehensive Income (OCI) in the "Unrealized valuation gains on AFS financial assets" in the consolidated statement of changes in equity until the investment is derecognized, at which time the cumulative gain or loss is recognized in the consolidated statement of income, or the investment is determined to be impaired, when the cumulative loss is reclassified from equity to the consolidated statement of income as impairment losses. Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a first-in, first-out basis. Interest earned on holding AFS financial assets are reported as interest income using the EIR. Dividends on holding AFS financial assets are recognized in the consolidated statement of income when the right of payment has been established. The losses arising from impairment of such investments are recognized in the consolidated statement of income.

The Group's listed and nonlisted equity securities and quoted and unquoted debt securities are classified under this category (see Note 8).

#### *Financial Assets at FVPL*

Financial assets at FVPL include financial assets held for trading and financial assets designated upon initial recognition at FVPL. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by PAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at FVPL are carried in the consolidated statement of financial position at fair value, with changes in fair value recognized in the consolidated statement of income.

The Group evaluated its financial assets at FVPL (held for trading) whether the intent to sell them in the near term is still appropriate. When the Group is unable to trade these financial assets due to inactive markets and management's intent to sell them in the foreseeable future significantly changes, the Group may elect to reclassify these financial assets in rare circumstances. The reclassification to loans and receivables, AFS financial assets or HTM investments depends on the nature of the asset. This evaluation does not affect any financial assets designated at FVPL using the fair value option at designation.



The Group's investment in redeemable preference shares are classified under this category (see Note 9).

#### *Other Financial Liabilities*

After initial recognition, other financial liabilities are subsequently measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any issue cost, and any discount or premium on acquisition and fees or costs that are an integral part of the EIR. Gains and losses are recognized in the consolidated statement of income when the liabilities are derecognized as well as through the amortization process.

The Group's financial liabilities include accounts payable and accrued expenses, rental and other deposits, amounts owed to related parties and subscriptions (see Notes 1, 16, 17, 19 and 20).

#### Impairment of Financial Assets

The Group assesses at each end of the reporting period whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *Financial Assets Carried at Amortized Cost*

For financial assets carried at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial assets original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the consolidated statement of income. Loans and receivables, together with the associated allowance, are written off when there is no realistic prospect of future recovery. Interest income continues to be recognized based on the original EIR. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.



#### *AFS Financial Assets*

In the case of quoted equity investments classified as AFS financial assets, this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statement of income - is removed from equity and recognized in the consolidated statement of income in the "Others - net" account. Impairment losses on equity investments are not reversed through the consolidated statement of income. Increases in fair value after impairment are recognized directly in equity through the consolidated statement of comprehensive income.

If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

In the case of debt instruments classified as AFS financial assets, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss and is recorded as part of "Interest income on AFS financial assets" account in the consolidated statement of income. If, in subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed through the consolidated statement of income.

#### Derecognition of Financial Instruments

##### *Financial Assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained all the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

##### *Financial Liabilities*

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired.



Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts of a financial liability extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed is recognized in the consolidated statement of income.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are only offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognized amounts and the Group intends to either settle, on a net basis, or to realize the asset and settle the liabilities simultaneously.

#### Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). The NRV of finished goods is the selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. NRV of factory supplies and spare parts is the current replacement cost. In determining NRV, the Group considers any adjustment necessary for obsolescence.

The cost of raw materials includes all costs directly attributable to their acquisition. Finished goods include the cost of raw materials, direct labor, and a proportion of manufacturing overhead.

#### Real Estate Held for Sale and Development

Real estate held for sale and development is carried at the lower of cost and NRV. NRV is the selling price in the ordinary course of business, less the costs of completion, marketing and distribution. Cost includes acquisition cost of the land plus development and improvement costs. Borrowing costs incurred on loans obtained to finance the improvements and developments of real estate held for sale and development are capitalized while development is in progress.

#### Other Current Assets

Other current assets are resources that the Group expects to consume or realize within its operating cycle. These are carried at cost, less any impairment in value. Included under these are creditable withholding taxes (CWTs), input value added tax (VAT), and prepayments.

#### *CWTs*

CWTs represent taxes withheld by the Group's customer on sale of goods and services which are claimed against income tax due. The excess over the income tax payable is either carried over in the succeeding period for the same purpose or claimed for refund.

#### *VAT*

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.



The net amount of VAT recoverable from the taxation authority is included as part of “Other current assets” and Other noncurrent assets” in the consolidated statement of financial position.

#### *Prepayments*

Prepayments are expenses paid in advance and recorded as asset before they are utilized. Prepaid expenses are apportioned to expense over the period covered by the payment and charged to the appropriate expense accounts when incurred.

#### Investment in an Associate

The Group’s investment in an associate is accounted for using the equity method. An associate is an entity in which the Group has significant influence.

Under the equity method, the investment in an associate is carried in the consolidated statement of financial position at cost plus post acquisition changes in the Group’s share of net assets of the associate.

When there has been a change recognized directly in the equity of the associate, the Group recognizes its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The Group’s share of profit of an associate is shown on the face of the consolidated statement of income. This is the profit attributable to equity holders of the associate and, therefore, is profit after tax and non-controlling interests in the subsidiaries of the associate.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on its investment in an associate. The Group determines at each reporting date whether there is any objective evidence that the investment in an associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associates and its carrying value and recognizes the amount in the “Equity in net income (loss) of an associate” in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

Investment in an associate pertains to the Group’s investment in BIB Aurora Insurance Brokers, Inc. (BAIBI) (see Note 11).

#### Investment Properties

The Group’s investment properties include properties utilized in its mall operations, commercial building and certain land and land improvements which are held for rentals while the rest of the land is held for capital appreciation.

Investment properties are stated at cost less accumulated depreciation and any accumulated impairment losses. Land is stated at cost less any impairment in value.



Expenditures incurred after the investment property has been put in operation, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred.

Depreciation and amortization of investment properties are computed using the straight-line method over the estimated useful lives of the investment properties as follows:

	Useful life in years
Land improvements	30
Buildings and improvements	7-40
Machineries and equipment	9-25

Leasehold improvements are amortized on a straight-line basis over the estimated useful lives or the term of the lease, whichever is shorter.

The estimated useful lives and the depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

Investment properties are derecognized when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the consolidated statement of income in the period of derecognition.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

#### Constructions-in-progress

The Group's constructions-in-progress are carried at cost and transferred to the related investment property account when the construction and related activities to prepare the property for its intended use are complete, and the property is ready for occupation.

#### Property and Equipment

Property and equipment are carried at cost, less accumulated depreciation, amortization and any impairment in value. The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to operations in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefit expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.



Depreciation and amortization are calculated on a straight-line basis over the estimated useful life of the property and equipment as follows:

	Useful life in years
Leasehold improvements	3-5
Machinery and equipment	5-10
Transportation equipment	5
Furniture, fixtures and equipment	3-5

Leasehold improvements are amortized on a straight-line basis over three (3) to five (5) years or the term of the lease, whichever is shorter.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income in the year the asset is derecognized.

The residual values, useful lives and depreciation and amortization method are reviewed and adjusted if appropriate, at each end of the reporting period.

Fully depreciated assets are retained in the accounts until these are no longer in use. When assets are sold or retired, the cost and the related accumulated depreciation and amortization and any impairment in value are derecognized and any gain or loss resulting from their disposal is included in the consolidated statement of income.

#### Software Costs

Acquired software license is capitalized on the basis of costs incurred to acquire and bring to use the specific software. Software license is amortized on a straight-line basis over its estimated useful life of three (3) to four (4) years. Costs associated with the development or maintenance of computer software programs are recognized as expense when incurred in the consolidated statement of income.

An item of software license is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on de-recognition of the asset is included in the consolidated statement of income in the year the items is derecognized.

The Group's capitalized software costs includes purchase price payments for new software and other directly related costs necessary to bring the asset to its intended use.

#### Other Noncurrent Assets

Other noncurrent assets consist of advance rental, deferred acquisition cost, refundable deposits, deferred input VAT, spare parts and supplies and other prepayments that will be consumed twelve (12) months after each end of the reporting period.

#### *Deferred Acquisition Costs*

Costs incurred in relation to the acquisition of insurance contracts such as commissions are deferred and charged to commission expense in proportion to premium revenue recognized.

Subsequent to initial recognition, these costs are amortized using the 24th method where the deferred acquisition cost pertains to the commissions for the last two months of the year. Amortization is charged to the consolidated statement of income. The unamortized acquisition costs are shown as "Deferred acquisition cost" under "Other noncurrent assets".



*Advances to suppliers and contractors*

These are carried at cost less impairment losses, if any.

Impairment of Nonfinancial Assets

*Inventories and Real Estate Held for Sale and Development*

The Group recognizes provision for inventory losses when the net realizable values of inventory items become lower than the costs due to obsolescence or other causes. Obsolescence is based on the physical and internal condition of inventory items. Obsolescence is also established when inventory items are no longer marketable. Obsolete goods, when identified, are written down to their net realizable values.

*Investment in an Associate*

The Group assesses at each end of the reporting period whether there is any indication that the investment in an associate is impaired. If this is the case, the Group calculates the amount of impairment as being the difference between the fair value of the investment and the acquisition cost and recognizes the amount in the consolidated statement of income.

An assessment is made at each end of the reporting period as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the investment's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the investment is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss.

*Investment Properties, Property and Equipment and Software Costs*

The Group assesses at each end of the reporting period whether there is an indication that investment properties, property and equipment and software costs may be impaired. If any such indication exists and where the carrying values exceed the estimated recoverable amounts, the assets or cash-generating units (CGU) are written down to their estimated recoverable amounts. The estimated recoverable amount of an asset is the greater of fair value less cost to sell and value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the costs of disposal while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, the estimated recoverable amount is determined for the CGU to which the asset belongs. Impairment losses of continuing operations are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

Recovery of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The recovery is recorded in the consolidated statement of income. However, the increased carrying amount of an asset due to a recovery of an impairment loss is recognized to the extent that it does not exceed the carrying amount that would have been determined had no impairment loss been recognized for that asset in prior years.



#### *Nonfinancial Other Current and Noncurrent Assets*

The Group first assesses whether there are indications of impairment on nonfinancial other current and noncurrent assets. When indicators exist, the Group estimates the recoverable amount of the asset and recognizes impairment loss in the consolidated statement of income to reduce the carrying amount to the recoverable value.

#### Insurance contracts

Insurance contracts are defined as those containing significant insurance risk at the inception of the contract, or those where at the inception of the contract, there is a scenario with commercial substance where the level of insurance risk may be significant over time. The significance of insurance risk is dependent on both the probability of an insured event and the magnitude of its potential effect. As a general guideline, the Group defines significant insurance risk by comparing benefits paid with benefits payable if the insured event did not occur. Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts can, however, be reclassified as insurance contracts after inception if the insurance risk becomes significant.

#### *Recognition and Measurement*

##### a) Premium Revenue

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relates to the unexpired periods of the policies at financial reporting dates is accounted for as “Reserve for unearned premiums” and shown as part of “Accounts payable and accrued expenses” in the statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at financial reporting dates are accounted for as “Deferred reinsurance premiums” and shown under “Other noncurrent assets” in the consolidated statement of financial position. The net changes in these accounts between financial reporting dates are charged to or credited against profit or loss.

##### b) Insurance Contract Liabilities

Insurance contract liabilities are recognized when contracts are entered into and premiums are charged.

#### *Reserve for Unearned Premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods is deferred as reserve for unearned premiums using the 24<sup>th</sup> method. The change in the reserve for unearned premiums is taken to profit or loss in the order that revenue is recognized over the period of risk.

#### *Claims Provision and Incurred but not Reported (IBNR) losses*

Outstanding claims provision are based on the estimated ultimate cost of all claims incurred but not settled at the financial reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. Provision for IBNR losses is calculated based on standard actuarial projection techniques.

The liability is not discounted for the time value of money and includes IBNR losses. The liability is derecognized when the contract expires, is discharged or is cancelled.



#### *Liability Adequacy Test*

At each financial reporting date, liability adequacy tests are performed to ensure the adequacy of insurance contract liabilities. In performing the test, current best estimates of future cash flows, claims handling and policy administration expenses are used. Any inadequacy is immediately charged to profit or loss by establishing an unexpired risk provision for losses arising from the liability adequacy tests.

#### c) Reinsurance Assets

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies for ceded insurance liabilities. Recoverable amounts are estimated in a manner consistent with the outstanding claims provisions and are in accordance with the reinsurance contract.

An impairment review is performed on all reinsurance assets when an indication of impairment arises during the financial reporting year.

Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is recorded in the statement of income.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for insurance contracts when applicable. Premiums and claims on assumed reinsurance are recognized as income and expense in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance commissions are deferred and subject to the same amortization method as the related acquisition costs; unamortized reinsurance commissions are shown as "Due to reinsurers and ceding companies" and shown as part of "Accounts payable and accrued expenses" in the statement of financial position.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or have expired or when the contract is transferred to another party.

#### *Short-term Insurance Contracts*

These contracts include the following:

- Fire insurance contracts cover loss or damage to the insured's properties caused by fire and/or natural calamities like typhoon, lightning, flood and earthquake.
- Motor insurance contracts provide financial protection to vehicle owners against physical loss of or damage to their vehicles and legal liability to third parties and/or passengers due to accident.
- Personal accident insurance contracts provide financial aid to either the insured or his beneficiaries in case of accidental death or disability.
- Marine insurance contracts indemnify the owner and/or assignee of a vessel, plane, goods and/or other transportable properties against sustained loss or damage on land, marine and aerial transit.



- Engineering insurance contracts provide complete protection against loss of or damage to plant, mechanical, electronic and other types of equipment used in construction and/or business operations.
- Extended perils or optional coverages are also available.
- Bonds/suretyship insurance contracts cover undertake to provide the needed guarantee to complete a contractual or civil engineering project.
- Liability insurance contracts indemnify the insured against the financial consequences of accidents to third parties for which he is legally responsible or liable.

#### Rental and Other Deposits

Customer rental and other deposits represent payments from tenants on leased properties which are refundable at the end of the lease contract. These are initially measured at fair value and subsequently measured at amortized cost.

#### Subscriptions Payable

Subscriptions payable pertains to the Group's unpaid subscription of shares of stock of other entities. These are recognized and carried in the books at the original subscription price in which shares of stock will be issued upon payment.

#### Combinations of Entities Under Common Control

Business combinations of entities under common control are accounted for using the pooling of interests method. The pooling of interests method is generally considered to involve the following:

- The assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts as of date of acquisition. No adjustments are made to reflect fair values, or recognize any new assets or liabilities, at the date of the combination. The only adjustments that are made are those adjustments to harmonize accounting policies.
- No new goodwill is recognized as a result of the combination. The only goodwill that is recognized is any existing goodwill relating to either of the combining entities. Any difference between the consideration paid or transferred and the equity acquired is reflected within equity.

The financial information in the consolidated financial statements are not restated for periods prior to the combination of the entities under common control as allowed by the Philippine Interpretations Committee (PIC) Q&A No. 2012-01.

#### Capital Stock

Common shares are classified as equity.

Incremental costs directly attributable to the issuance of new shares are shown in equity as a deduction, net of tax, from the proceeds. The excess of proceeds from issuance of shares over the par value of shares are credited to "Additional paid-in capital". Subscription receivables pertains to the uncollected portion of the subscribed shares and is presented net against capital stock.

#### Retained Earnings (Deficit)

Retained earnings (deficit) represent accumulated earnings (losses) of the Group.

#### Equity Reserves

Equity reserves pertain to the excess of the cost of business combinations over the net carrying amounts of the assets and liabilities of the acquired companies.



#### Treasury Shares and Shares Held by Subsidiary

Treasury shares are own shares (POPI and subsidiaries) acquired by the Group. These are measured at acquisition cost and presented as deduction against equity. No gain or loss is recognized in the profit or loss on the purchase, sale, issuance or cancellation of the company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital.

The Parent Company's shares acquired by a subsidiary is presented as "Shares held by a subsidiary" under the equity section.

#### Share-based Payments

The Group has equity-settled, share-based compensation plan with its employees. The Group has an employee stock ownership plan (ESOWN) which allows the grantees to purchase the Group's shares at a discounted price. The Group recognizes stock compensation expense over the holding period. These are accounted for as limited-recourse loan-type share plans. Dividends paid on the awards are treated as installment payment against the exercise price of the options. The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model. That cost is recognized, together with a corresponding increase in "Equity reserves" in equity, in "Personnel expense" account

#### Other Comprehensive Income (Loss)

Other comprehensive income (loss) comprises items of income and expense that are not recognized in the consolidated statement of income for the year in accordance with PFRS.

#### Revenue Recognition effective January 1, 2018

##### *Revenue from Contract with Customers*

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity, air-conditioning and common use service area in its mall retail spaces, wherein it is acting as agent.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in Note 3.

##### *Sale of Electricity Revenue*

The Group recognizes revenue from electricity services over time using the output method as the customer receives and consumes the benefit from the performance of the related utility service. As a practical expedient allowed under PFRS 15, the Group recognizes revenue in the amount to which the Group has a right to invoice since the Group bills a fixed amount for every kilowatt hour of electricity delivered. Electricity is billed every month according to the billing cycles of the customer.

##### *Rental*

Rental income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms.

##### *Real estate sales*

The Group derives its real estate revenue from sale of industrial lots. Revenue from sale of industrial lots are recognized over time during the development period (or percentage of completion) since based on the terms and conditions of its contract with the customers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.



In measuring the progress of its performance obligation over time, the Group uses the output method. The Group recognizes revenue based on direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date. This is based on the monthly project accomplishment report prepared by the third-party surveyor as approved by the construction manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

As of December 31, 2018, the Group's industrial lots being sold is 100% completed.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability are recognized in the year in which the changes are determined.

#### *Insurance Premiums and Commissions - net*

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method, except for premiums arising from marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relates to the unexpired periods of the policies at financial reporting dates is accounted for as "Reserve for unearned premiums" and shown as part of "Accounts payable and accrued expenses" in the consolidated statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at financial reporting dates are accounted for as "Deferred reinsurance premiums" and shown under "Other noncurrent assets" in the consolidated statement of financial position. The net changes in these accounts between financial reporting dates are charged to or credited against income for the period.

Reinsurance commissions are recognized as revenue over the period of the contracts using the 24th method, except for marine cargo where the deferred reinsurance commission pertains to the premiums for the last two months of the year.

The portion of the commissions that relates to the unexpired periods of the policies at the financial reporting date is accounted for as "Due to reinsurers and ceding companies" and shown as part of "Accounts payable and accrued expenses" in the consolidated statement of financial position.

#### *Gain on Sale of Financial Assets at Fair Value Through Other Comprehensive Income*

Gain on sale of financial assets at fair value through OCI is recognized when the Group sold its financial assets at fair value through OCI higher than its carrying value at the time of sale.

#### *Interest Income*

For all financial instruments measured at amortized cost and interest-bearing financial assets classified as financial assets at FVOCI and AFS financial assets, interest income is recorded using the EIR, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

#### *Dividend Income*

Dividend income is recognized when the Group's right to receive the payment is established.



### Revenue Recognition prior to January 1, 2018

#### *Rental*

Rental income arising from operating leases on investment properties is accounted for on a straight-line basis over the lease terms.

#### *Insurance Premiums and Commissions - net*

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method, except for premiums arising from marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The portion of the premiums written that relates to the unexpired periods of the policies at financial reporting dates is accounted for as “Reserve for unearned premiums” and shown as part of “Accounts payable and accrued expenses” in the consolidated statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at financial reporting dates are accounted for as “Deferred reinsurance premiums” and shown under “Other noncurrent assets” in the consolidated statement of financial position. The net changes in these accounts between financial reporting dates are charged to or credited against income for the period.

Reinsurance commissions are recognized as revenue over the period of the contracts using the 24th method, except for marine cargo where the deferred reinsurance commission pertains to the premiums for the last two months of the year.

The portion of the commissions that relates to the unexpired periods of the policies at the financial reporting date is accounted for as “Due to reinsurers and ceding companies” and shown as part of “Accounts payable and accrued expenses” in the consolidated statement of financial position.

#### *Gain on Sale of Financial Assets at Fair Value Through Other Comprehensive income*

Gain on sale of financial assets at fair value through OCI is recognized when the Group sold its financial assets at fair value through OCI higher than its carrying value at the time of sale.

#### *Interest Income*

For all financial instruments measured at amortized cost and interest-bearing financial assets classified as financial assets at FVOCI and AFS financial assets, interest income is recorded using the EIR, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset.

#### *Dividend Income*

Dividend income is recognized when the Group’s right to receive the payment is established.

### Cost and Expenses effective January 1, 2018

#### *Cost recognition for real estate sales*

The Group recognizes costs relating to satisfied performance obligations as these are incurred. These include costs of land, land development, professional fees, depreciation, permits and licenses and capitalized borrowing costs. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

#### *Cost of purchased power and services*

Purchased power represents the cost of electricity supplied to contestable customers. This includes generation charges, transmission line fees, capacity fees and systems losses which are recognized in profit or loss when the electricity purchased is consumed.



The cost of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

*Cost of rental services*

Cost of rental services are direct costs incurred in the normal course of the business, are recognized when incurred and generally measured in the amount paid or payable. These comprise cost of rent, utilities, depreciation and others.

*Operating Expenses*

Operating expenses consist of all expenses associated with the development and execution of marketing and promotional activities and expenses incurred in the direction and general administration of day-to-day operations of the Group. These are generally recognized when the service is incurred or the expense arises.

*Commission Expense*

Commission expense is recognized as incurred. Commissions are paid to agents from selling insurance contracts. Rates applied on collected premiums vary depending on the type of insurance product. Subsequent to initial recognition, commission expense is amortized using the 24th method. The unamortized portion of commission expense represents DAC in the statement of financial position.

*Underwriting Expenses*

Underwriting expenses pertain to the Company's share in the underwriting expenses incurred by insurance pools in which the Company is a member. An insurance pool is a collective pool of assets from multiple insurance companies and used as a way of providing high risk insurance. Underwriting expenses are recognized by the Company as incurred.

Cost and Expenses prior January 1, 2018

*Cost of rental services*

Cost of rental services are direct costs incurred in the normal course of the business, are recognized when incurred and generally measured in the amount paid or payable. These comprise cost of rent, utilities, depreciation and others.

*Operating Expenses*

Operating expenses consist of all expenses associated with the development and execution of marketing and promotional activities and expenses incurred in the direction and general administration of day-to-day operations of the Group. These are generally recognized when the service is incurred or the expense arises.

*Commission Expense*

Commission expense is recognized as incurred. Commissions are paid to agents from selling insurance contracts. Rates applied on collected premiums vary depending on the type of insurance product. Subsequent to initial recognition, commission expense is amortized using the 24th method. The unamortized portion of commission expense represents DAC in the statement of financial position.

*Underwriting Expenses*

Underwriting expenses pertain to the Company's share in the underwriting expenses incurred by insurance pools in which the Company is a member. An insurance pool is a collective pool of assets from multiple insurance companies and used as a way of providing high risk insurance. Underwriting expenses are recognized by the Company as incurred.



### Earnings Per Share

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the Parent Company (after adjusting for interest on any convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

### Income Taxes

#### *Current Income Tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The income tax rates and income tax laws used to compute the amount are those that are enacted or substantively enacted as at the end of the reporting period.

Current income tax relating to items recognized directly in equity is recognized in equity and not in the profit or loss in the consolidated statement of income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### *Deferred Income Tax*

Deferred income tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the end of the reporting period.

Deferred income tax liabilities are recognized for all taxable temporary differences, except:

- when the deferred income tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognized for all deductible temporary differences, carry forward benefits of unused net operating loss carryover (NOLCO) and unused tax credits from excess minimum corporate income tax (MCIT), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences, and the carry forward of unused NOLCO and MCIT can be utilized, and except if it arises from initial recognition and those associated with the investments in subsidiaries, associates and joint ventures as discussed above.

The carrying amount of deferred income tax assets is reviewed at each end of the reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each end of the reporting period and are recognized to the extent that it has become probable that sufficient future taxable profits will allow the deferred income tax asset to be recovered.



Deferred income tax assets and liabilities are measured at the income tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on income tax rates (and income tax laws) that have been enacted or substantively enacted at each end of the reporting period.

Deferred income tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred income tax items are recognized in correlation to the underlying transaction either in the consolidated statement of comprehensive income or directly in equity.

Deferred income tax assets and deferred income tax liabilities are offset if, and only if, a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend to either settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax assets or liabilities are expected to be settled or recovered. Subsidiaries operating in the Philippines file income tax returns on an individual basis. Thus, the deferred tax assets and deferred tax liabilities are offset on a per entity basis.

#### Retirement Benefits Costs

The Group has a funded, non-contributory defined benefit retirement plan.

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning the employees' projected salaries.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as retirement benefits costs under "Personnel expenses" in the consolidated statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as "Interest income (expense)" in the consolidated statement of income.



Remeasurements comprising actuarial gains and losses and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### *Employee Leave Entitlement*

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve (12) months after the end of the reporting period is recognized for services rendered by employees up to the end of the reporting period.

#### Leases

##### *Determination of Whether an Arrangement Contains a Lease*

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date, whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement. A reassessment is made after the inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances give rise to the reassessment for scenarios (a), (c) or (d) and at the date of renewal or extension period for scenario (b).

##### *Operating Lease Commitments - Group as a Lessor*

Leases in which the Group does not transfer substantially all the risks and benefits of ownership of an asset are classified as operating leases. Rent income from operating leases are recognized as income on a straight-line basis over the lease term or based on the terms of the lease, as applicable. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the basis as rental income. Variable are recognized as revenue in the period in which they are earned.



#### *Operating Lease Commitments - Group as a Lessee*

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease payments under non-cancellable operating leases are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

#### Foreign Currency Translation

Transactions in foreign currencies are initially recorded in Philippine Peso based on the exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency exchange rate at the end of the reporting period. All differences arising on settlement or translation of monetary items are taken to the consolidated statement of income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

#### Claims

The liabilities for unpaid claim costs (including incurred but not reported losses) and claim adjustment expenses relating to insurance contracts are accrued when insured events occur. The liabilities for unpaid claims are based on the estimated ultimate cost of settling the claims. The method of determining such estimates and establishing reserves is continually reviewed and updated. Changes in estimates of claim costs resulting from the continuous review process and differences between estimates and payments for claims are recognized as income or expense for the period in which the estimates are changed or payments are made. Estimated recoveries on settled and unsettled claims are evaluated in terms of the estimated realizable values of the salvaged recoverables and deducted from the liability for unpaid claims. The unpaid claim costs are accounted as "Claims payable" under "Accounts payable and accrued expenses" account in the consolidated statement of financial position.

#### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of income, net of any reimbursement.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefit is probable.

#### Segment Reporting

The Group's operating businesses are recognized and managed according to the nature of the products or services offered, with each segment representing a strategic business unit that serves different markets. The BOD is the chief operating decision maker of the Group. Segment assets and liabilities reported are those assets and liabilities included in measures that are used by the BOD.

Segment revenue, expenses and performance include transfers between business segments. The transfers are accounted for at competitive market prices charged to unaffiliated customers for similar products. Such transfers are eliminated in consolidation.



#### Events After the End of the Reporting Period

Post year-end events that provide additional information about the Group's financial position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

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### 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in accordance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, revenues and expenses and disclosures, at the end of the reporting period. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, actual outcome can differ from these estimates.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

#### *Determining Classification of Investment Properties*

The Group classifies its buildings and improvements and land and improvements either as investment property or owner-occupied property based on its current intentions where it will be used. When buildings and improvements as well as land and improvements are held for capital appreciation or when management is still undecided as to its future use, it is classified as investment property. Buildings and improvements and land and improvements which are held for rent are classified as investment properties.

#### *Assessment Whether an Agreement is a Finance or Operating Lease*

Management assesses at the inception of the lease whether an arrangement is a finance lease or operating lease based on who bears substantially all the risk and benefits incidental to the ownership of the leased item. Based on the management's assessment, the risk and rewards of owning the items leased by the Group are retained by the lessor and therefore accounts for such lease as operating lease.

#### *Assessing Operating Lease Commitments - Group as Lessor*

The Group has entered into commercial property leases on its investment properties portfolio. The Group has determined that it retains all the significant risks and rewards of ownership of these properties which are leased out under operating lease arrangements.

#### *Definition of default and credit-impaired financial assets*

The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the following criteria:

Quantitative criteria – for trade receivables from real estate sales, the customer receives a notice of cancellation and does not continue the payments. For rental receivables, the customers receive letter of collection.



#### Qualitative criteria

The customer meets unlikeliness to pay criteria, which indicates the customer is in significant financial difficulty. These are instances where:

- a. The customer is experiencing financial difficulty or is insolvent
- b. The customer is in breach of financial covenant(s)
- c. An active market for that financial assets has disappeared because of financial difficulties
- d. Concessions have been granted by the Group, for economic or contractual reasons relating to the customer's financial difficulty
- e. It is becoming probable that the customer will enter bankruptcy or other financial reorganization

The criteria above have been applied to the financial instruments held by the Group and are consistent with the definition of default used for internal credit risk management purposes. The default definition has been applied consistently throughout the Group's expected loss calculation.

#### Estimates and Assumptions

The key estimates and assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes in circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### *Provision for expected credit losses of trade and other receivables*

The Group uses a provision matrix to calculate ECLs for trade receivables except for receivables from real estate. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information such as Gross Domestic Product growth rate and inflation rate. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The Group uses vintage analysis approach to calculate ECLs for real estate receivable. The vintage analysis accounts for expected losses by calculating the cumulative loss rates of a given loan pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the PD model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

The assessment of the correlation between historical observed default rates, forecast economic conditions (gross domestic product and inflation rate) and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables is disclosed in Notes 5 and 32.



*Estimating Useful Lives of Depreciable Investment Properties and Property and Equipment*

The estimated useful lives used as bases for depreciating and amortizing the Group's investment properties and property and equipment were determined on the basis of management's assessment of the period within which the benefits of these asset items are expected to be realized taking into account actual historical information on the use of such assets as well as industry standards and averages applicable to the Group's assets. The Group estimates the useful lives of its investment properties and property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and property and equipment are reviewed, at least, annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned above. A reduction in the estimated useful lives of these assets increases depreciation and amortization and decreases the carrying value of investment properties and property and equipment.

The carrying value of property and equipment amounted to ₱42.25 million and ₱37.25 million as at December 31, 2018 and 2017, respectively, net of accumulated depreciation, amortization and impairment amounting to ₱50.00 million and ₱536.98 million as at December 31, 2018 and 2017, respectively (see Note 13).

The carrying value of investment properties amounted to ₱6,833.06 million and ₱5,996.41 million as at December 31, 2018 and 2017, respectively (see Note 12).

Information on the estimated useful life of investment properties and property and equipment is included in Note 2.

*Determining Retirement Benefits Liability*

The cost of defined retirement obligation as well as the present value of the defined benefit obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future retirement increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligation are highly sensitive to changes in these assumptions. The assumptions are reviewed at each end of the reporting period.

Current service costs amounted to ₱1.10 million, ₱1.35 million and ₱6.29 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively. As at December 31, 2018 and 2017, net pension assets of the Group amounted to ₱17.39 million and ₱20.67 million, respectively (see Note 25).

In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. Further details about the assumptions used are provided in Note 25.

*Assessing Realizability of Deferred Income Tax Assets*

The Group reviews the carrying amounts of deferred income tax assets at each end of the reporting period and reduces it to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. Judgments and estimation are required to determine the amount of deferred income tax assets that can be recognized based upon the likely timing and level of future taxable income together with future tax planning strategies. However, there is no assurance that the Group will generate sufficient future taxable profits to allow all or part of its deferred income tax assets to be utilized.



Deferred income tax assets recognized in the books amounted to ₱72.09 million and ₱66.66 million as at December 31, 2018 and 2017, respectively (see Note 26).

The temporary differences, NOLCO and MCIT for which no deferred income tax assets were recognized, as the management has assessed that it is not probable that sufficient future taxable income will be available for which the benefit of the deferred income tax assets can be utilized, are disclosed in Note 26.

*Assessing and Estimating Contingencies and Provisions*

The Group is currently involved in various legal proceedings and assessments. The estimate of the probable costs for the resolution of these proceedings and assessments has been developed in consultation with internal and external legal counsel handling the defense in these matters and is based upon the analysis of potential results. It is possible, however, that future results of operations could be materially affected by changes in estimates or in the effectiveness of the strategies relating to these proceedings (see Note 30).

Total reversal of provision for probable losses amounted to ₱59.07 million and ₱106.47 million for the years ended December 31, 2018 and for the six months ended December 31, 2016, respectively (nil or the year ended December 31, 2017, see Note 30).

*Estimating Fair Value of Options under the ESOWN*

The Group initially measures the cost of equity-settled transactions using Cox-Ross-Rubenstein option pricing model to determine the fair value of the option at date of grant. Estimating fair value for share-based payment transactions requires determination of the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determination of the most appropriate inputs to the valuation model including the volatility and dividend yield and making assumptions about them. For the year ended December 31, 2017, personnel expense and the corresponding equity reserve recognized in relation to the ESOWN amounted to ₱33.34 million (nil for the year ended December 31, 2018 and the six months ended December 31, 2016). See Note 31 for further details on the ESOWN, including the assumptions used in the valuation.

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**4. Cash and Cash Equivalents and Short-term Investments**

*Cash and Cash Equivalents*

This account consists of:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Cash on hand and in banks	<b>₱192,597</b>	₱79,033
Cash equivalents	<b>27,548</b>	175,936
	<b>₱220,145</b>	<b>₱254,969</b>

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents are short-term investments that are made for varying periods of up to three (3) months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term investment rates.

*Short-term Investments*

As of December 31, 2018, short-term investments amounted to ₱43.49 million, consist of money market placements made for varying periods of more than three (3) months and up to one (1) year and earn interest at the rate 2.66% to 4.50% (nil for the year ended December 31, 2017).



For the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, the interest earned from cash and cash equivalents and short-term investments amounted to ₱2.04 million, ₱1.38 million, and ₱4.74 million, respectively (see Note 24).

## 5. Receivables

This account consists of:

	2018	2017
	<i>(In Thousands)</i>	
Trade debtors		
Land sales	₱769,138	₱–
Retail electricity	378,627	–
Receivables from tenants	364,192	350,265
Insurance receivables	91,100	128,550
Nontrade receivables	90,566	–
Others	224,976	202,464
	<b>1,918,599</b>	681,279
Less allowance for expected credit losses	298,780	299,734
	<b>1,619,819</b>	381,545
Less noncurrent portion	44,955	–
	<b>₱1,574,864</b>	₱381,545

Trade debtors are primarily noninterest-bearing and are generally collectible on thirty (30) days' term.

Receivables from land sales represent amounts arising from sale of industrial lots, which are collectible in monthly installments within one to two years from the date of sale. The corresponding titles to the sold lots are transferred to the buyer only upon full payment of the contract price and the transactional expenses.

Receivables from retail electricity consist of uncollected and unbilled electricity to customers which are consumed after meter reading cut-off dates. The credit term of these receivables is from 9 to 15 days from the date of billing. This account also consists of electricity sales made by the Group to customers traded through Wholesale Electricity Spot Market (WESM).

Receivables from tenants represent the outstanding receivables arising from the lease of retail mall and office spaces and are collectible within 30 days from billing date. These are covered by security deposit of tenants' equivalent to two-months rental and two-months advance rental paid by the lessees. This includes both the fixed and contingent portion of lease.

Insurance receivables consist of premium receivables from policyholders, insurance agents and reinsurance companies and reinsurance recoverable on paid and unpaid losses from facultative and treaty reinsurers. These accounts are generally on 90 days term.

Nontrade receivables consist mainly of receivables from the balance of the expropriation case against certain properties of the Group in Laguna. Nontrade receivables are noninterest-bearing and are due and demandable.



Other receivables include noninterest-bearing receivables of OLI from Cosco Land Corporation (CLC) which are due and demandable amounting to ₱160.45 million as at December 31, 2018 and 2017. These receivables are collateralized by the shares of stock of Cyber Bay owned by CLC. The receivables from CLC are fully provided with allowance.

The movements of allowance for expected credit losses on receivables follow:

	Trade debtors	Insurance receivables	Others	Total
	<i>(In Thousands)</i>			
At December 31, 2016	₱66,867	₱44,896	₱204,120	₱315,883
Provisions (Note 21)	20,101	36,114	4,125	60,340
Write-off	(39,570)	(32,598)	(4,321)	(76,489)
At December 31, 2017	47,398	48,412	203,924	299,734
Addition through business combination (Note 1)	1,555	–	–	1,555
Provisions (reversal) (Note 21)	6,812	(9,321)	–	(2,509)
<b>At December 31, 2018</b>	<b>₱55,765</b>	<b>₱39,091</b>	<b>₱203,924</b>	<b>₱298,780</b>

## 6. Inventories

This account pertains to finished goods inventory of OMI as at years ended December 31, 2018 and 2017 amounting to ₱7.34 million and ₱7.38 million, respectively, net of allowance for inventory losses amounting to ₱34.72 million.

Movements in the allowance for inventory losses follow:

	2018	2017
	<i>(In Thousands)</i>	
Beginning balances	₱34,719	₱67,921
Write off	–	(33,440)
Provision	–	1,009
Recovery	–	(771)
	<b>₱34,719</b>	<b>₱34,719</b>

Inventories charged to operations amounted to ₱0.25 million for the six months ended December 31, 2016 (nil for the years ended December 31, 2018 and 2017).

There are no inventories held as collateral as at December 31, 2018 and 2017.

## 7. Real Estate Held for Sale and Development

The details of this account follow:

	2018	2017
	<i>(In Thousands)</i>	
Land	₱1,316,812	₱280,506
Less allowance for impairment losses	27,567	16,042
	<b>₱1,289,245</b>	<b>₱264,464</b>



The cost of real estate inventories carried at NRV amounted to ₱35.20 million and ₱22.49 million as of December 31, 2018 and 2017, respectively.

Land consists of parcels of land located in Cavite, Misamis Oriental, Laguna, Batangas and Palawan.

The composition of costs as at December 31, 2018 and 2017 follows:

	<b>2018</b>	<b>2017</b>
	<i>(In Thousands)</i>	
Land cost	<b>₱1,291,397</b>	₱255,091
Construction overhead and other related costs	<b>22,898</b>	22,898
Taxes	<b>2,517</b>	2,517
	<b>₱1,316,812</b>	₱280,506

Movements in the allowance for impairment losses follow:

	<b>2018</b>	<b>2017</b>
	<i>(In Thousands)</i>	
Beginning balances	<b>₱16,042</b>	₱16,042
Provision	<b>11,525</b>	-
	<b>₱27,567</b>	₱16,042

Real estate sales recognized for the year ended December 31, 2018 amounted to ₱785.83 million (nil for the year ended December 31, 2017 and six months ended December 31, 2016).

Real estate inventories recognized as cost of real estate sales amounted to ₱320.22 million for the year ended December 31, 2018 (nil for the year ended December 31, 2017 and six months ended December 31, 2016).

There are no real estate inventories held as collateral as at December 31, 2018 and 2017.

## 8. Financial Assets at FVOCI and AFS Financial Assets

### *Financial Assets at FVOCI*

As of December 31, 2018, this account consists of (in thousands):

Listed equity securities (Note 20)	₱551,668
Nonlisted equity securities	23,668
Quoted debt securities	76,628
	<b>₱651,964</b>

### *AFS Financial Assets*

As of December 31, 2017, available-for-sale financial assets consist of investments in (in thousands):

Listed equity securities (Note 20)	₱632,739
Nonlisted equity securities	6,526
Quoted debt securities	71,189
	<b>₱710,454</b>



Listed equity securities include 1,388,101,405 shares of Cyber Bay valued at ₱548.30 million (see Note 20).

Quoted debt securities pertain to government securities owned by the Group. These are reserved investments in accordance with the provisions of the Insurance Commission in accordance with the provisions of the Insurance Code as security for the benefit of policy holders and creditors of FPIC.

There are no movements in the allowance for impairment losses in 2018 and 2017.

Financial assets at FVOCI pertain to investments in shares of stocks, club shares and debt instruments which are not held for trading and which the Group has irrevocably designated at FVOCI, as the Group considers these investments to be strategic in nature.

Movements of unrealized valuation gain (losses) on financial assets at FVOCI and AFS financial assets follows:

	Equity Holders	Non-controlling Interests	Total
	<i>(In Thousands)</i>		
At December 31, 2016	₱168,449	(₱640)	₱167,809
Fair value changes	(147,060)	–	(147,060)
Gain transferred from equity to consolidated statement of income	(3,641)	697	(2,944)
At December 31, 2017	17,748	57	17,805
Effect of adoption of PFRS 9	(527,479)	–	(527,479)
At December 31, 2017, as restated	(509,731)	57	(509,674)
Fair value changes	(69,648)	(1,048)	(70,696)
<b>At December 31, 2018</b>	<b>(₱579,379)</b>	<b>(₱991)</b>	<b>(₱580,370)</b>

Proceeds from the sale of financial assets at FVOCI amounted to ₱2.02 million, ₱903.83 million and ₱2.18 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively, with a corresponding gain on sale of ₱1.99 million, ₱8.65 million and ₱1.71 million for the same periods, respectively.

Interest earned from financial assets at FVOCI amounted to ₱3.41 million, ₱9.42 million and ₱6.79 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively.

Dividend income on financial assets at FVOCI amounted to ₱0.04 million, ₱1.41 million and ₱1.11 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively.

## 9. Financial Assets at FVPL

This account pertains to redeemable preferred shares and investments in Unit Investment Trust Fund (UITF) designated as financial assets at FVPL. Fair value of financial assets at FVPL as at December 31, 2018 and 2017 amounted to ₱4.52 million and ₱2.64 million, respectively, resulting to an unrealized loss of ₱0.11 million, ₱0.46 million and unrealized gain ₱0.40 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively.



In 2017, 10,000 shares were redeemed with an equivalent amount of ₱10.12 million.

Dividend income earned from these shares amounted to ₱0.13 million and ₱0.26 million for the years ended December 31, 2018 and 2017, respectively (nil for the six months ended December 31, 2016).

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## 10. Other Current Assets

This account consists of:

	2018	2017
	<i>(In Thousands)</i>	
CWTs	<b>₱257,099</b>	₱207,583
Input VAT	<b>231,071</b>	145,508
Prepayments	<b>48,130</b>	15,194
	<b>536,300</b>	368,285
Less allowance for impairment losses	<b>1,439</b>	8,326
	<b>₱534,861</b>	₱359,959

Creditable withholding taxes (CWTs) are available for offset against income tax payable in the future periods.

Input VAT pertains to VAT passed on from purchases of goods or services which is applied against output VAT.

Prepayments pertain to prepaid insurance, taxes and licenses and other prepaid expenses that are to be amortized over a period of one (1) year.

Movements in the allowance for impairment losses follows:

	2018	2017
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱8,326</b>	₱2,636
Provisions	<b>3</b>	6,896
Recovery	<b>(6,890)</b>	(418)
Write-off	-	(788)
Balances at end of year	<b>₱1,439</b>	₱8,326

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## 11. Investment in an Associate

This account consists of the 20% equity interest in BAIBI, a domestic insurance brokerage company. Movements in the carrying value of the investment is shown below.

	2018	2017
	<i>(In Thousands)</i>	
Acquisition cost:		
Balances at end of year	<b>₱5,959</b>	₱5,959
Return of investment	<b>(5,959)</b>	-
	-	5,959



	2018	2017
	<i>(In Thousands)</i>	
Accumulated equity in net losses:		
Balances at beginning of year	(3,461)	(3,418)
Equity in net loss	-	(43)
Return of investment	3,461	-
Balances at end of year	-	(3,461)
Allowance for impairment loss	(610)	(610)
Reversal of allowance	610	-
	-	(610)
	<b>₱-</b>	<b>₱1,888</b>

Summarized financial statement information of the associate follows:

	2018	2017
	<i>(In Thousands)</i>	
Current assets	₱-	₱9,690
Noncurrent assets	-	21
Total liabilities	-	288
Revenue	-	1
Costs and expenses	-	57
Net loss	-	(215)

On July 24, 2018, the SEC approved the shortening of corporate term of BAIBI.

## 12. Investment Properties

The details of this account follow:

	2018		
	Buildings and Improvements	Land and Improvements	Total
	<i>(In Thousands)</i>		
<b>Cost</b>			
At beginning of year	₱7,872,770	₱345,627	₱8,218,397
Additions through business combination (Note 1)	861,229	67,006	928,235
Additions	250,433	1,425	251,858
Disposals	(2,069)	-	(2,069)
At end of year	8,982,363	414,058	9,396,421
<b>Accumulated Depreciation and Amortization</b>			
At beginning of year	2,190,613	21,889	2,212,502
Additions through business combination (Note 1)	108,087	-	108,087
Depreciation and amortization (Note 23)	231,709	2,665	234,374
Disposals	(1,092)	-	(1,092)

(Forward)



	2018		
	Buildings and Improvements	Land and Improvements	Total
At end of year	₱2,529,317	₱24,554	₱2,553,871
Balance before impairment	6,453,046	389,504	6,842,550
Less allowance for impairment losses	6,281	3,209	9,490
<b>Net book values</b>	<b>₱6,446,765</b>	<b>₱386,295</b>	<b>₱6,833,060</b>

	2017		
	Buildings and Improvements	Land and Improvements	Total
<i>(In Thousands)</i>			
Cost			
At beginning of year	₱3,296,028	₱345,627	₱3,641,655
Additions	4,575,003	–	4,575,003
Disposals	(20,890)	–	(20,890)
Reclassification (Note 13)	22,629	–	22,629
At end of year	7,872,770	345,627	8,218,397
Accumulated Depreciation and Amortization			
At beginning of year	2,115,347	21,175	2,136,522
Depreciation and amortization (Note 23)	84,580	714	85,294
Disposals	(14,147)	–	(14,147)
Reclassification (Note 13)	4,833	–	4,833
At end of year	2,190,613	21,889	2,212,502
Balance before impairment	5,682,157	323,738	6,005,895
Less allowance for impairment losses	6,281	3,209	9,490
<b>Net book values</b>	<b>₱5,675,876</b>	<b>₱320,529</b>	<b>₱5,996,405</b>

#### TPI

Investment properties of TPI substantially represent buildings and leasehold improvements on the land leased from PNR which are utilized in the Company's mall operations and held for rentals.

In accordance with PFRS 1, the Group closed out the "Revaluation increment" on TPI's investment properties amounting to ₱236.08 million to retained earnings which pertains to the remaining balance of the deemed cost adjustment on investment properties account which arose when it transitioned to PFRS.

#### LCI

On July 1, 2014, LCI transferred land and improvements and buildings and improvements from property and equipment to investment properties. Prior to the transfer, the land and improvements and building and improvements are stated at their revalued amounts. Upon transfer to investment property, the revalued amounts of the properties at the date of transfer were considered as its deemed costs in accordance with PAS 40, *Investment Property*.



The excess of appraised values over the acquisition costs of the properties is shown under the “Revaluation increment” account in the consolidated statement of financial position and in the consolidated statement of changes in equity. An amount corresponding to the difference between the depreciation based on the revalued carrying amount of the asset and depreciation based on the original cost is transferred annually from “Revaluation increment” to “Retained earnings (Deficit)” account in the consolidated statement of financial position.

### OLI

On November 29, 2017, OLI acquired a commercial building composed of a 5-storey shopping center and a 6-storey business processing outsourcing office with a gross leasable area of 60,000 square meters located along National Road, Alabang, Muntinlupa City, from ALI.

### Fair Value of Investment Properties

The aggregate fair value of the Group’s investment properties amounted to ₱9,051.70 million and ₱8,494.19 million as of December 31, 2018 and 2017.

The fair values of the investment properties were determined by independent professionally qualified appraisers.

The following table provides the fair value hierarchy of the Group’s investment properties as of December 31, 2018 and 2017:

### 2018

Observable Inputs	Valuation Technique	Date of Valuation	Total	Fair value measurement using			
				Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
(In Thousands)							
<b>Land properties</b>							
LCI	Comparable sales price	Sales Comparison approach	October 12, 2016	₱847,684	₱-	₱-	₱847,684
LTI	Expected rents and expenses	Income approach	March 5, 2018	976,900	-	-	976,900
<b>Land improvements</b>							
LCI	Current cost of replaceable items	Cost approach	October 12, 2016	13,146	-	-	13,146
<b>Building</b>							
OLI	Current cost of replaceable items	Cost approach	February 13, 2019	4,198,598	-	-	4,198,598
TPI	Cost of labor and materials	Cost approach	January 16, 2018	2,429,816	-	-	2,429,816
LCI	Current cost of replaceable items	Cost approach	October 12, 2016	585,556	-	-	585,556

### 2017

Observable Inputs	Valuation Technique	Date of Valuation	Total	Fair value measurement using			
				Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
(In Thousands)							
<b>Land properties</b>							
LCI	Comparable sales price	Sales Comparison approach	October 12, 2016	₱847,684	₱-	₱-	₱847,684
<b>Land improvements</b>							
LCI	Current cost of replaceable items	Cost approach	October 12, 2016	13,146	-	-	13,146
<b>Building</b>							
TPI	Comparable sales price	Sales approach	August 15, 2016	2,222,808	-	-	2,222,808
LCI	Current cost of replaceable items	Cost approach	October 12, 2016	585,556	-	-	585,556



As of December 31, 2017, the fair value of OLI building acquired from ALI was determined to be equivalent with the recent acquisition cost paid to ALI.

The appraised value was estimated using the following approach:

**Income Approach** - the fair value of all investment properties has been determined to be the actual capital expenditures since it represents the reproduction cost.

**Sales Comparison Approach** - the value of the property that considers the sale of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison. Listings and offerings may also be considered.

**Cost Approach** - a comparative approach to the value of the property or another asset that considers as a substitute for the purchase of a given property, the possibility of constructing another property that is replica of, or equivalent to the original or one that could furnish equal utility with no undue cost resulting from delay. It is based on the reproduction or replacement cost of the subject property or asset, less total accumulated depreciation.

#### Revaluation Increment

Movement of revaluation increment follows:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Beginning balance	<b>₱225,595</b>	₱233,206
Transfer of realized valuation increment	<b>(7,609)</b>	(7,611)
Balances at end of year	<b>₱217,986</b>	₱225,595

Rental revenue from investment properties amounted to ₱843.15 million, ₱501.82 million and ₱245.37 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively. Direct operating expenses incurred for investment properties amounted to ₱615.84 million, ₱351.73 million and ₱176.27 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively, and include depreciation, real property taxes and repairs and maintenance (see Note 23).

In September 2017, POPI sold its condominium unit located at Leviste Street, Salcedo Village, Makati City for a total consideration of ₱20.0 million, exclusive of value added tax.

Gain on sale on investment properties recognized amounted to ₱0.72 million and ₱16.40 million for the year ended December 31, 2018 and 2017, respectively (nil for the six months ended December 31, 2016).

The Group's management believes that there were no conditions present in 2018 that would significantly reduce the fair value of the investment properties from that determined as stated in table above.

The Group has no restriction on the realizability of its investment properties and no obligation to either purchase, construct or develop or for repairs, maintenance and enhancements.



### 13. Property and Equipment

The details of this account follow:

	2018					Total
	Leasehold Improvements	Machinery and Equipment	Transportation Equipment	Furniture, Fixtures and Equipment	Hotel Equipment	
<b>Cost</b>						
At beginning of year	₱5,762	₱516,344	₱2,847	₱49,274	₱-	₱574,227
Additions through business combinations (Note 1)	-	5,085	6,087	8,160	-	19,332
Additions	-	14,014	2,121	323	-	16,458
Disposals	(3,212)	(5,371)	(539)	(28,583)	-	(37,705)
Retirements	(71)	(479,161)	(778)	(54)	-	(480,064)
At end of year	2,479	50,911	9,738	29,120	-	92,248
<b>Accumulated Depreciation and Amortization</b>						
At beginning of year	3,675	488,613	2,044	42,646	-	536,978
Additions through business combinations (Note 1)	-	5,085	5,613	7,489	-	18,187
Depreciation and amortization (Notes 21 and 23)	500	6,244	792	5,028	-	12,564
Disposals	(3,212)	(5,371)	(539)	(28,544)	-	(37,666)
Retirements	(71)	(479,161)	(778)	(54)	-	(480,064)
At end of year	892	15,410	7,132	26,565	-	49,999
<b>Net Book Values</b>	<b>₱1,587</b>	<b>₱35,501</b>	<b>₱2,606</b>	<b>₱2,555</b>	<b>-</b>	<b>₱42,249</b>

	2017					Total
	Leasehold Improvements	Machinery and Equipment	Transportation Equipment	Furniture, Fixtures and Equipment	Hotel Equipment	
<b>Cost</b>						
At beginning of year	₱7,227	₱2,032,920	₱19,483	₱83,662	₱8,588	₱2,151,880
Additions	2,201	24,990	-	2,199	-	29,390
Disposals	-	(1,294,134)	(13,665)	(12,201)	(8,588)	(1,328,588)
Retirements	(3,666)	(239,466)	(2,971)	(24,386)	-	(270,489)
Reclassification (Note 12)	-	(7,966)	-	-	-	(7,966)
At end of year	5,762	516,344	2,847	49,274	-	574,227
<b>Accumulated Depreciation and Amortization</b>						
At beginning of year	7,024	2,009,975	17,361	61,592	7,734	2,103,686
Depreciation and amortization (Notes 21 and 23)	317	5,043	499	6,240	240	12,339
Disposals	₱-	(₱1,282,106)	(₱12,842)	(₱803)	(₱7,974)	(₱1,303,725)
Retirements	(3,666)	(239,466)	(2,974)	(24,383)	-	(270,489)
Reclassifications (Note 12)	-	(4,833)	-	-	-	(4,833)
At end of year	3,675	488,613	2,044	42,646	-	536,978
<b>Net Book Values</b>	<b>₱2,087</b>	<b>₱27,731</b>	<b>₱803</b>	<b>₱6,628</b>	<b>₱-</b>	<b>₱37,249</b>

In September 2012, certain property and equipment and investment properties of TPI were destroyed in fire. FPIC, the insurance policy provider and also a majority-owned subsidiary of POPI, recognized the incident as a fire loss event. The insurance policy was substantially ceded by FPIC to third party reinsurers. TPI received the remaining insurance proceeds from FPIC amounting to ₱6.73 million as at December 31, 2018 (nil as at December 31, 2017 and 2016).

In 2017, certain property and equipment and foreclosed property presented under “Other noncurrent assets” with carrying values of ₱3.13 million and ₱14.66 million as at December 31, 2018 and 2017, respectively, were reclassified to investment property.



Gain on sale of property and equipment recognized for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016 amounted to ₱0.003 million, ₱31.74 million and ₱2.09 million, respectively.

As at December 31, 2018 and 2017, the Group continues to utilize fully depreciated property and equipment with an aggregate acquisition cost amounting to ₱18.54 million and ₱13.00 million, respectively.

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#### 14. Software Costs

The details of this account follow:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Cost:		
Beginning balances	<b>₱30,857</b>	₱40,589
Additions	-	591
Retirements	<b>(15,387)</b>	(10,323)
Ending balances	<b>15,470</b>	30,857
Accumulated amortization:		
Beginning balances	<b>25,951</b>	32,956
Amortization (Note 21)	<b>1,950</b>	3,318
Retirements	<b>(15,304)</b>	(10,323)
Ending balances	<b>12,597</b>	25,951
Net book values	<b>₱2,873</b>	₱4,906

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#### 15. Other Noncurrent Assets

This account consists of:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Deferred input VAT	<b>₱413,581</b>	₱437,959
Advances to suppliers and contractors	<b>228,064</b>	10,000
Refundable deposits (Note 29)	<b>105,287</b>	37,369
Spare parts and supplies	<b>1,966</b>	1,966
Deferred acquisition cost	-	580
Prepaid rent and other expenses	-	228
Others	<b>7,793</b>	595
	<b>₱756,691</b>	₱488,697

Deferred input VAT arises from the purchase of capital goods by the Group for amortization for a period of 5 years.

Advances to contractors and suppliers pertain to advance payment to service contractors for various renovation and rehabilitation services of the Group's buildings.

Refundable deposits pertain to deposits made to utility companies, other suppliers and various miscellaneous deposits.



Spare parts and supplies pertain to supplies, materials and spare parts for office and building maintenance of TPI.

Deferred acquisition cost pertains to the unamortized acquisition costs incurred during the period that are related to securing new insurance contracts and or renewing existing insurance contracts.

Prepaid expenses comprise of advances to insurance companies for personal accident, term life and fire, advance rental and deposits to lessors which shall be applied in the future.

Others consist mainly of various assets that are individually immaterial.

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## 16. Accounts Payable and Accrued Expenses

The details of this account follow:

	2018	2017
	<i>(In Thousands)</i>	
Accrued expenses		
Light and water	<b>₱343,652</b>	₱38,810
Provisions (Note 30)	<b>151,607</b>	119,160
Rent (Note 29)	<b>101,895</b>	137,442
Professional and management fees	<b>75,358</b>	75,004
Commissions	<b>35,567</b>	-
Taxes and licenses	<b>19,809</b>	661
Contracted services	<b>12,926</b>	30,714
Repairs and maintenance	<b>5,555</b>	-
Salaries and benefits	<b>4,040</b>	2,656
Subcontractor cost	<b>2,268</b>	-
	<b>752,677</b>	404,447
Trade payables	<b>596,113</b>	76,311
Nontrade payables	<b>96,989</b>	42,319
Claims payables	<b>32,617</b>	50,936
Due to reinsurers and ceding companies	<b>2,810</b>	11,121
Reserves for unearned premiums	-	2,088
Others	<b>3,210</b>	6,006
	<b>₱1,484,416</b>	₱593,228

Accrued expenses include rentals, janitorial, security, utilities and other accrued expenses.

Claims payables pertain to the estimated ultimate cost of incurred but not settled claims as at the reporting period.

Reserves for unearned premiums are portion of the premiums that relates to unexpired periods.

Nontrade payables are generally settled within one (1) year.

Due to reinsurers and ceding companies refers to the balance of premium and claims with respect to accepted and ceded reinsurance agreement whether directly or through brokers.



The terms and conditions of the above payables are as follows:

- Trade payables are noninterest-bearing and are normally settled on thirty (30) days' term.
- All other payables are noninterest-bearing and have an average term of one (1) year.

## 17. Rental and Other Deposits

The details of this account follow:

	December 31, 2018			December 31, 2017		
	Due within One Year	Beyond One Year	Total	Due within One Year	Beyond One Year	Total
	<i>(In Thousands)</i>					
Security deposits	₱397,555	₱118,139	₱515,694	₱103,681	₱92,570	₱196,251
Rental deposits	76,822	20,799	97,621	48,725	27,889	76,614
Construction bond	21,989	13,424	35,413	18,103	5,442	23,545
Customer deposits	3,823	498	4,321	14,097	3,304	17,401
Other deposits	11,847	–	11,847	791	8,945	9,736
	<b>₱512,036</b>	<b>₱152,860</b>	<b>₱664,896</b>	<b>₱185,397</b>	<b>₱138,150</b>	<b>₱323,547</b>

Deposits include rental, security, customer, construction bond and other deposits paid by tenants to the Group on the leased properties which are refundable at the end of the contract.

Customer deposits consist of priority premiums paid by tenants which serve as their reservation deposits.

## 18. Equity

The details of the common number of shares follow:

### 2018

	Number of Shares	Amount
Authorized, ₱1 par value	7,500,000,000	₱7,500,000,000
Issued	4,513,228,698	₱4,513,228,698
Subscribed	1,611,944,113	1,611,944,113
Less subscription receivables		235,978,292
Issued and outstanding		<b>₱5,889,194,519</b>

### 2017

	Number of Shares	Amount
Authorized, ₱1 par value	7,500,000,000	₱7,500,000,000
Issued	4,501,803,698	₱4,501,803,698
Subscribed	391,085,186	391,085,186
Less subscription receivables		240,621,292
Issued and outstanding		<b>₱4,652,267,592</b>



On August 14, 2015, POPI entered into an agreement with ALI, whereby ALI will subscribe to 2,500,000,000 common shares of stock of POPI or 51.06% equity interest in POPI for a total consideration of ₱5.625 billion, subject to certain terms and conditions.

In connection with the foregoing, on August 13, 2015, the BOD approved the amendment of POPI's Articles of Incorporation, specifically: (i) Article Sixth - to increase the number of its directors from seven (7) to nine (9); and (ii) Article Seventh - to increase its authorized capital stock from ₱2.40 billion (divided into 2.40 billion common shares at ₱1 par value) to ₱7.50 billion (divided into 7.50 billion common shares at ₱1 par value). On February 24, 2016, the Deed of Subscription was executed. POPI's increase in authorized capital stock was approved by the SEC on July 4, 2016. Accordingly, the amount received for the ALI subscription of ₱1,406.25 million (initially recorded as deposit for future stock subscription) was applied as payment for the subscription. ALI paid the remaining 75% of its subscription amounting to ₱4,218.75 million on November 21, 2017.

In 2018, the issued and subscribed capital and additional paid-in capital increased by ₱1,232.28 million and ₱1,809.85 million, respectively, arising from business combination and ESOWN subscription. In 2017, the issued and subscribed capital increased by ₱1,886.68 million coming from ALI's payment of subscription amounting to ₱1,875.00 million and the rest from ESOWN availment and full payment of other subscriptions.

#### Retained Earnings

Retained earnings also include undistributed net earnings amounting to ₱3,327.69 million and ₱685.84 million as of December 31, 2018 and 2017, respectively, representing accumulated equity in the net earnings of subsidiaries. These are not available for dividend distribution unless declared by subsidiaries.

#### Non-controlling Interest

As of December 31, 2018, the financial information on the Group's subsidiary with material NCI follows (in thousands, except for %):

#### *LTI and Subsidiary*

Proportion of equity interests held by non-controlling interests	25%
Accumulated balances of material non-controlling interests	₱628,733
Net income and total comprehensive income allocated to material non-controlling interests	112,120



The summarized financial information of LTI Group is provided below. This information is based on amounts before inter-company eliminations (in thousands).

	As of December 31, 2018
<b>Statement of financial position</b>	
Current assets	₱2,710,931
Noncurrent assets	1,253,146
Current liabilities	1,292,788
Noncurrent liabilities	80,980
<b>Total equity</b>	<b>2,590,309</b>
Attributable to:	
Equity holders of LTI	1,961,576
Non-controlling interests	628,733
Dividends paid to non-controlling interests	-
	For the year ended December 31, 2018
<b>Statement of comprehensive income</b>	
Revenue	₱2,621,919
Cost and expenses	2,089,061
Income before income tax	532,858
Provision for income tax	84,377
Income from operations	₱448,481
Other comprehensive loss	-
<b>Total comprehensive income</b>	<b>448,481</b>
Attributable to:	
Equity holders of LTI	₱336,361
Non-controlling interests	112,120
<b>Statement of cash flows</b>	
Operating activities	₱413,514
Investing activities	(200,360)
Financing activities	(179,759)
Foreign exchange and other adjustments	1,073
<b>Net increase in cash and cash equivalents</b>	<b>₱34,468</b>

#### Capital Management

The primary objective of the Group's capital management is to optimize the use and earnings potential of the Group's resources and considering changes in economic conditions and the risk characteristics of the Group's activities.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes as at December 31, 2018 and 2016.



As at December 31, 2018 and 2017, the Group considers the following accounts as capital:

	2018	2017
	<i>(In Thousands)</i>	
Capital stock	₱5,889,195	₱4,652,268
Additional paid-in capital	5,772,959	3,942,404
	<b>₱11,662,154</b>	<b>₱8,594,672</b>

The Group is not subject to externally imposed capital requirements.

#### Shares Held by a Subsidiary

On June 27, 2017, OLI acquired 512,480,671 shares of the Parent Company with a cost of ₱1,255.58 million. This is presented as Shares held by subsidiary in the consolidated statements of financial position as at December 31, 2018.

As at December 31, 2018 and 2017, shares held by a subsidiary amounted to ₱1,279.03 million.

## **19. Related Party Transactions**

Related party relationship exists when one party has the ability to control, directly or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities, which are under common control with the reporting enterprises and its key management personnel, directors or its stockholders. In considering each related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

The Parent Company and its subsidiaries, in their normal course of business, have entered into transactions with related parties principally consisting of interest and noninterest-bearing advances with no fixed repayment terms and are due and demandable. These transactions are normally settled in cash.

Account balances with related parties, other than intra-group balances which were eliminated in consolidation, follows:

### **As at and for the year ended December 31, 2018**

#### *Amounts owed by related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (a)	₱84,301	₱85,307	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
<i>Entities under common control</i>				
Airswift Transport, Inc. (b)				
Principal	20,000	20,000	To be settled in cash,	Unsecured, not impaired,
Interest	(1,444)	402	30-days; 6.18%	and unguaranteed
North Triangle Hotel Ventures, Inc. (b)				
Principal	-	-	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	37	86		

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
Cebu Property Ventures Dev't. Corporation (b)				
Principal	<b>(₱8,700)</b>	<b>₱-</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	<b>3</b>	<b>3</b>		
Cebu Holdings, Inc. (b)				
Principal	<b>28,000</b>	<b>28,000</b>	To be settled in cash, 30-days; 6.14%	Unsecured, not impaired, and unguaranteed
Central Block Development, Inc. (b)				
Principal	<b>54,000</b>	<b>54,000</b>	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
HLC Development Corp. (b)				
Principal	<b>10,000</b>	<b>10,000</b>	To be settled in cash, 30-days; 5.92%	Unsecured, not impaired, and unguaranteed
Interest	<b>91</b>	<b>91</b>		
Amaia Land Corporation (b)				
Principal	<b>(36,800)</b>	<b>-</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	<b>(104)</b>	<b>3</b>		
Ayala Land Metro North, Inc. (b)				
Principal	<b>(27,000)</b>	<b>8,000</b>	To be settled in cash, 30-days; 6.17%	Unsecured, not impaired, and unguaranteed
Interest	<b>308</b>	<b>313</b>		
Avida Land Corporation (b)				
Principal	<b>350,700</b>	<b>444,500</b>	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	<b>792</b>	<b>855</b>		
Arvo Commercial Corporation (b)				
Principal	<b>48,000</b>	<b>54,000</b>	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	<b>954</b>	<b>958</b>		
Soltea Commercial Corp (b)				
Principal	<b>26,000</b>	<b>26,000</b>	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	<b>855</b>	<b>855</b>		
Summerhill Commercial (b)				
Principal	<b>75,000</b>	<b>194,000</b>	To be settled in cash, 30-days; 6.25%	Unsecured, not impaired, and unguaranteed
Interest	<b>2,507</b>	<b>3,031</b>		
Ten Knots Philippines, Inc. (b)				
Principal	<b>(29,000)</b>	<b>-</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Interest	<b>(318)</b>	<b>36</b>		
Bank of the Philippine Islands (c)				
	<b>2,249</b>	<b>2,249</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Globe Telecom Inc. (c)				
	<b>1,083</b>	<b>1,083</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Nuevocentro, Inc. (c)				
	<b>1,177</b>	<b>1,177</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Integrated Microelectronics, Inc. (e)				
	<b>603</b>	<b>603</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Innovate Communications, Inc. (d)				
	<b>257</b>	<b>257</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Ayala Group Counselors Corp. (f)				
	<b>241</b>	<b>241</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Leisure and Allied Industries Phils., Inc. (d)				
	<b>79</b>	<b>79</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Makati Development Corp. (d)				
	<b>62</b>	<b>62</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Ayalaland Malls Synergies, Inc. (d)				
	<b>54</b>	<b>54</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
Econorth Resort Ventures, Inc. (d)				
	<b>37</b>	<b>37</b>	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed

(Forward)



Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
North Triangle Depot Commercial Corp. (d)	₱21	₱21	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
South Innovative Theater Mngt, Inc. (d)	6	6	To be settled in cash and collectible on demand	Unsecured, not impaired, and unguaranteed
North Eastern Commercial (d)	2	2	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Ayala Property Management Corp. (d)	1	1		
Ayalaland Estates, Inc.	1	1		
Accendo Commercial Corporation (b) Principal	(10,000)	—		
Southgateway Development Corp. (b) Principal	(50,000)	—	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Interest	(6)	—		
Guoman Philippines, Inc. (c)	(1,675)	—	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ALI Commercial Center (c)	231	235	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
<i>Associate</i>				
BAIBI	(2)	—		
<b>Total</b>		<b>₱936,548</b>		

*Amounts owed to related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (i)	₱43,607	₱63,034	Due and demandable noninterest bearing	Unsecured and unguaranteed
<i>Entities under common control</i>				
Ayalaland Malls, Inc. (d)	478	478	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayala Property Management Corp. (d)	1,682	1,682	Due and demandable noninterest bearing	Unsecured and unguaranteed
Makati Development Corp. (g)	150,785	150,785	Due and demandable noninterest bearing	Unsecured and unguaranteed
Nuevocentro, Inc. (d)	2,115	2,115	Due and demandable noninterest bearing	Unsecured and unguaranteed
MDC BuildPlus, Inc. (h)	14,482	14,482	Due and demandable noninterest bearing	Unsecured and unguaranteed
Ayalaland Malls Synergies, Inc. (d)	1,677	1,677	Due and demandable noninterest bearing	Unsecured and unguaranteed
Globe Telecom, Inc (d)	15	15	Due and demandable noninterest bearing	Unsecured and unguaranteed
<b>Total</b>		<b>₱234,268</b>		



As at and for the year ended December 31, 2017

*Amounts owed by related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (a)	₱1,005	₱1,005	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing and unguaranteed
<i>Entities under common control</i>				
Airswift Transport, Inc. (b)				
Principal	1,846	1,846	To be settled in cash, 42-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	–	–		
North Triangle Hotel Ventures, Inc. (b)				
Principal	49	49	To be settled in cash, 42-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	–	–		
Cebu Property Ventures Dev't. Corp (b)				
Principal	8,700	8,700	To be settled in cash, 22-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	–	–		
Amaia Land Corporation (b)				
Principal	36,800	36,800	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	107	107		
Ayala Land Metro North, Inc. (b)				
Principal	35,005	35,000	To be settled in cash, 30-day; 2.65%	Unsecured, not impaired, and unguaranteed
Interest	5	5		
Avida Land Corporation (b)				
Principal	93,800	93,800	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	63	63		
Arvo Commercial Corporation (b)				
Principal	6,000	6,000	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	4	4		
Summerhill Commercial (b)				
Principal	119,000	119,000	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	524	524		
Ten Knots Philippines, Inc. (b)				
Principal	29,000	29,000	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	354	354		
Accendo Commercial Corp (b)				
Principal	10,000	10,000	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Southgateway Development Corp (b)				
Principal	50,000	50,000	To be settled in cash, 30-day; 2.55%	Unsecured, not impaired, and unguaranteed
Interest	6	6		
Guoman Philippines, Inc (c)	1,675	1,675	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
ALI Commercial Center (c)	4	4	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
<i>Associate</i>				
BAIBI	–	2	To be settled in cash and collectible on demand	Unsecured, noninterest-bearing, not impaired, and unguaranteed
Total		393,944		
Allowance for impairment losses		(1,625)		
Net		₱392,319		



*Amounts owed to related parties*

Category	Amount of transactions (In Thousands)	Outstanding Balance	Terms	Conditions
<i>Parent</i>				
ALI (i)	₱19,427	₱19,427	Due and demandable noninterest bearing	Unsecured and unguaranteed

The following describes the nature of the material transactions of the Group with related parties as of December 31, 2018 and 2017:

- a. Amounts owed by ALI pertains to rental revenue collected by ALI on behalf of OLI.
- b. Amounts owed by related parties are short-term advances made by the Group with interest rate at 2.55% to 6.25 % per annum. Interest income attributable to intercompany loans amounted to ₱29.32 million and ₱36.94 million in 2018 and 2017, respectively.
- c. The Group entered into operating lease agreements with entities under common control, on its investment property portfolio.
- d. The Group has entered into transactions with related parties consisting of advances and reimbursements of expenses. Services rendered to and received from related parties are made at normal market prices and normally settled in cash.
- e. The Group engaged the services of a third-party agency to provide security and maintenance within the Technopark which will be billed to IMI. As of December 31, 2018, the total receivable from IMI amounted to ₱0.60 million (nil as at December 31, 2017).
- f. The Group advances cash to AG Counselors Corp. for the due diligence of a property in Cavite. As of December 31, 2018, the unliquidated advances amounted to ₱0.24 million (nil as at December 31, 2017).
- g. The Group has engaged the services of MDC for the due diligence and land development of the property in Cavite.
- h. MDC Build Plus is contractor of the Group's Standard Factory Building 2 in Phase 7, Laguna Technopark. As of December 31, 2018, the retention payable of the Group amounts to ₱14.48 million (nil as at December 31, 2017).
- i. Payable to ALI pertains to the advances made by ALI for operating expenses. This is due and demandable and noninterest bearing.

Allowance for impairment losses on amounts owed by related parties was reversed as at December 31, 2018.

This assessment is undertaken at each financial year-end by examining the financial position of the related parties and the market in which the related parties operate.

Other transactions with related parties include the following:

- OLI's acquisition of commercial building from ALI (see Note 12).
- On June 27, 2017, OLI acquired 512,480,671 shares of POPI for a total consideration of ₱1,279.03 million. This is presented as "Shares held by subsidiary" in the consolidated statement of financial position (see Note 18).
- On November 14, 2016, LCI and LTI entered into a marketing and operations management agreement, whereby LTI shall be in-charge of the marketing and operations management of LCI. LTI shall receive a management fee equivalent to five percent (5%) of the monthly gross revenues. Likewise, for every new lessee, LCI shall pay LTI a commission equivalent to one month's rent of the lessee. Management fees recognized for the years ended December 31, 2018 and 2017 amounted to nil and ₱1.60 million, respectively.



- The Parent Company entered into a service agreement with Ayalaland Malls, Inc., and Ayalaland Malls Northeast, Inc. to provide specialized jobs/services/work to the Group. The term of the agreement shall be 3 years starting November 1, 2016 until October 31, 2019 and January 1, 2017 until December 31, 2018, respectively. The service fees arising from these agreements amounted to ₱4.78 million and ₱4.36 million, for the years ended December 31, 2018 and 2017, respectively.
- The Parent Company and TPI entered into a master service agreement with Aprisa Business Process Solutions, Inc. to provide data processing services. The agreement is effective from January 1, 2018 until December 31, 2018. The total service fees arising from these agreements amounted to ₱1.54 million and ₱1.51 million, for the years ended December 31, 2018 and 2017, respectively.

*Compensation of key management personnel*

There was no compensation of key management personnel recognized for the years ended December 31, 2018 and 2017 and for the six months ended December 31, 2016 as the management functions were being handled by the ALI.

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**20. Subscription Payable**

On April 25, 1995, Central Bay, a wholly-owned subsidiary of Cyber Bay, entered into a Joint Venture Agreement with the Philippine Reclamation Authority (PRA; formerly Public Estates Authority) for the complete and entire reclamation and horizontal development of a portion of the Manila-Cavite Coastal Road and Reclamation Project (the Project) consisting of three partially reclaimed and substantially eroded islands (the Three Islands) along Emilio Aguinaldo Boulevard in Parañaque and Las Piñas, Metro Manila, with a combined total area of 157.8 hectares, another area of 242.2 hectares contiguous to the Three Islands and, at Central Bay's option as approved by the PRA, an additional 350 hectares, more or less, to regularize the configuration of the reclaimed area.

On March 30, 1999, the PRA and Central Bay executed an Amended Joint Venture Agreement (AJVA) to enhance the Philippine Government's share and benefits from the Project which was approved by the Office of the President of the Philippines on May 28, 1999.

On July 9, 2002, the Supreme Court (SC) (in the case entitled "Francisco Chavez vs. Amari Coastal Bay and Reclamation Corp.") issued a ruling declaring the AJVA null and void.

Accordingly, PRA and Central Bay were permanently enjoined from implementing the AJVA. On July 26, 2002, Central Bay filed a Motion for Reconsideration (MR) of said SC decision. On May 6, 2003, the SC En Banc denied with finality Central Bay's MR. On May 15, 2003, Central Bay filed a Motion for Leave to Admit Second MR. In an En Banc Resolution of the SC dated July 8, 2003, the SC resolved to admit the Second MR of Central Bay.

On November 11, 2003, the SC rendered a 7-7 split decision on Central Bay's Second MR. Because of the new issues raised in the SC's latest resolution that were never tried or heard in the case, Central Bay was constrained to file on December 5, 2003 a Motion for Re-deliberation of the SC's latest resolution which motion was denied with finality by the SC. With the nullification of the AJVA, Central Bay has suspended all Project operations.



On August 10, 2007, in view of the failure by the PRA to comply with its obligations and representations under the AJVA, Cyber Bay and Central Bay have filed their claims for reimbursement of Project expenses in the amount of ₱10.2 billion with the PRA. Cyber Bay and Central Bay provided the PRA with the summary and details of their claims on September 5, 2007.

On July 15, 2008, Cyber Bay sent a follow-up letter to the PRA. The PRA, in its letter dated July 18, 2008, informed Cyber Bay that its claim is still being evaluated by the PRA.

As at December 31, 2018 and 2017, the Parent Company has unpaid subscription in Cyber Bay amounting to ₱481.68 million, which is presented as “Subscriptions Payable” in the consolidated statements of financial position. The movement in investment in Cyber Bay under “Financial assets at fair value through other comprehensive income and AFS financial assets” is as follows:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Beginning balance	<b>₱624,646</b>	₱777,337
Changes in fair value	<b>(76,346)</b>	(152,691)
	<b>₱548,300</b>	₱624,646

## 21. Operating Expenses

The details of this account follow:

	<b>December 31, 2018 (One Year)</b>	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Systems costs	<b>₱45,802</b>	₱9,514	₱-
Personnel expenses (Notes 22 and 31)	<b>29,788</b>	84,998	204,417
Janitorial and security services	<b>21,978</b>	18,031	5,845
Professional and legal fees	<b>14,161</b>	18,521	30,649
Depreciation and amortization (Notes 13 and 14)	<b>12,564</b>	12,339	13,313
Provision for impairment losses on real estate held for sale and development and finish goods inventory (Notes 6 and 7)	<b>11,525</b>	238	530
Taxes and licenses	<b>5,562</b>	13,935	2,889
Rental	<b>5,534</b>	11,136	10,561
Communication and transportation	<b>3,644</b>	3,058	3,583
Supplies and repairs	<b>1,970</b>	1,995	2,104
Representations	<b>661</b>	286	422
Membership dues and subscription	<b>611</b>	1,379	956
Insurance	<b>204</b>	4,908	1,469
Marketing expenses	<b>147</b>	385	1,311
Provision for (reversal of) impairment losses (Note 5)	<b>(2,509)</b>	60,340	3,115
Others	<b>2,398</b>	7,658	10,726
	<b>₱154,040</b>	₱248,721	₱291,890



## 22. Personnel Expenses

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Compensation and employee benefits (Note 31)	₱28,692	₱83,105	₱198,125
Retirement expense (Note 25)	1,096	1,893	6,292
	<b>₱29,788</b>	<b>₱84,998</b>	<b>₱204,417</b>

## 23. Cost of Rental Services

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Depreciation and amortization (Notes 12, 13 and 14)	₱234,374	₱85,294	₱23,504
Rental (Note 29)	153,085	149,558	75,908
Share in CUSA related expenses	92,513	74,329	59,067
Management fees	56,840	-	-
Taxes and licenses	27,628	17,707	7,394
Contracted services	23,024	15,105	6,712
Dues and fees	13,690	-	-
Insurance	2,873	3,016	-
Repairs and maintenance	2,561	-	-
Professional fees	1,298	546	628
Others	7,955	6,173	3,059
	<b>₱615,841</b>	<b>₱351,728</b>	<b>₱176,272</b>

## 24. Interest Income and Bank Charges – net and Other Income - net

### *Interest income and bank charges*

The details of this account follows:

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Interest income:			
Cash and cash equivalents and short-term investments (Note 4)	₱2,036	₱1,383	₱4,737
Amounts owed by related parties (Note 19)	29,315	36,938	15,846
Retirement benefits liability - net (Note 25)	960	813	-
	<b>32,311</b>	<b>39,134</b>	<b>20,583</b>
Interest expense and bank charges:			
Interest expense	726	1,673	-
Bank charges	13	47	517
Retirement benefits liability - net (Note 25)	-	-	1,631
	<b>739</b>	<b>1,720</b>	<b>2,148</b>
	<b>₱31,572</b>	<b>₱37,414</b>	<b>₱18,435</b>



*Other income*

Other income, net of other charges, includes collection of forfeited deposits and penalty charges, proceeds from disposal of scraps and reversal of accrued expense.

## 25. Retirement Benefits Liability

The Group has a funded, noncontributory retirement plan covering all its regular employees. The plan provides for retirement, separation, disability and death benefits to its members. The normal retirement benefit is based on a percentage of the employees' final monthly salary for every year of credited service.

The latest independent actuarial valuation dated November 19, 2018 was determined using the projected unit credit method in accordance with PAS 19 (R).

The following tables summarize the funded status and amounts recognized in the consolidated statements of financial position, and the components of the net retirement benefit costs recognized in the consolidated statements of income for the retirement plan:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Retirement benefits asset:		
Present value of obligation (PVO)	<b>₱1,622</b>	₱613
Fair value of plan assets	<b>(19,012)</b>	(21,280)
Overfunded obligation	<b>(₱17,390)</b>	(₱20,667)

	<b>December 31, 2018 (One Year)</b>	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Retirement benefits costs:			
Current service cost (Note 22)	<b>₱1,096</b>	₱1,893	₱6,292
Interest cost (income) - net (Note 24)	<b>(960)</b>	(813)	1,631
	<b>₱136</b>	₱1,080	₱7,923

Movements in the retirement benefits asset follow:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>(₱20,667)</b>	(₱12,549)
Addition through business combination (Note 1)	<b>(180)</b>	-
Retirement benefits costs	<b>136</b>	540
Actuarial gains - net	<b>50</b>	(5,600)
Benefits paid out of own plan	<b>4,196</b>	(1,643)
Contribution	<b>(1,156)</b>	-
Transfer from affiliates	<b>231</b>	-
Settlement gain	<b>-</b>	(1,415)
Balances at end of year	<b>(₱17,390)</b>	(₱20,667)



Changes in the PVO follows:

	2018	2017
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱613</b>	₱20,630
Addition through business combination (Note 1)	<b>1,543</b>	–
Current service cost	<b>1,096</b>	1,353
Interest cost	<b>112</b>	245
Benefits paid	<b>(718)</b>	(14,194)
Actuarial gain	<b>(1,255)</b>	(6,006)
Transfer from affiliates	<b>231</b>	–
Settlement gain	–	(1,415)
<b>Balances at end of year</b>	<b>₱1,622</b>	<b>₱613</b>

Changes in fair value of plan assets follows:

	2018	2017
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱21,280</b>	₱33,179
Addition through business combination (Note 1)	<b>1,723</b>	–
Interest income	<b>1,072</b>	1,058
Actuarial gain (loss) on plan assets	<b>(1,305)</b>	(406)
Contribution	<b>1,156</b>	–
Benefits paid	<b>(4,914)</b>	(12,551)
<b>Balances at end of year</b>	<b>₱19,012</b>	<b>₱21,280</b>

Changes in remeasurement of retirement benefit plan under other comprehensive income follows:

	2018	2017
	<i>(In Thousands)</i>	
Balances at beginning of year	<b>₱46,259</b>	₱51,859
Actuarial gain (loss) on plan assets		
Return loss (gain) on plan assets	<b>1,305</b>	406
Remeasurement loss (gain) due to liability experience	<b>(132)</b>	(4,019)
Remeasurement loss (gain) due to liability assumption changes–demographic	–	–
Remeasurement loss (gain) due to liability assumption changes - economic	<b>(1,123)</b>	(1,987)
Transfer from retained earnings	<b>(1,996)</b>	–
<b>Balances at end of year</b>	<b>₱44,313</b>	<b>₱46,259</b>

The categories of plan assets as a percentage of fair value of the total plan assets follows:

	2018	2017
Cash	<b>16.88%</b>	13.87%
Fixed income	<b>82.96%</b>	84.96%
Others	<b>0.16%</b>	1.17%
	<b>100.00%</b>	100.00%



The plan assets are invested in different financial instruments and do not have any concentration risk. The asset allocation of the plan is set and reviewed from time to time by the Trustee taking into account the membership profile and the liquidity requirements of the plan. This also considers the expected benefit cash flows to be matched with asset durations.

As of December 31, 2018 and 2017, the plan assets do not include any debt or equity instruments nor any property occupied, or other assets of the Group's related parties.

The Group does not expect to contribute to the retirement plan in 2019.

The principal assumptions used to determine pension for the Group are as follows:

	<b>December 31, 2018</b>	<b>December 31, 2017</b>	December 31, 2016
Discount rates	<b>7.40% to 8.16%</b>	5.65% to 5.89%	5.37% to 5.93%
Salary increase rate	<b>5.00% to 7.00%</b>	5.00%	6.50%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming if all other assumptions were held constant:

	Increase (decrease) in significant assumptions	Increase (decrease) in defined benefit obligation
<b><i>December 31, 2018</i></b>		
<b>Discount rate</b>	<b>+1%</b> <b>(1%)</b>	<b>(P314,687)</b> <b>399,594</b>
<b>Future salary increases</b>	<b>+1%</b> <b>(1%)</b>	<b>403,849</b> <b>(324,387)</b>
<b><i>December 31, 2017</i></b>		
Discount rate	+1% (1%)	(P73,907) 87,712
Future salary increases	+1% (1%)	93,539 (79,712)

It should be noted that the changes assumed to be reasonably possible at the valuation date are open to subjectivity, and do not consider more complex scenarios in which change other than those assumed may be deemed to be more reasonable.

The following table shows the maturity profile of the Group's defined benefit obligation based on undiscounted benefit payments:

	Amount <i>(In Thousands)</i>
Less than 1 year	-
More than 1 year to 5 years	P4,224
More than 5 years to 10 years	3,933
More than 10 years to 15 years	132,061
More than 15 years to 20 years	2,757
More than 20 years	14,442



The average duration of the defined benefit obligation is 14.96 to 22.43 years and 7.6 to 26.1 years in 2018 and 2017, respectively.

## 26. Income Taxes

The details of provision for (benefit from) income tax follow:

	<b>December 31, 2018 (One Year)</b>	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Current	<b>₱160,080</b>	₱10,649	₱3,340
Final	<b>855</b>	1,030	1,465
Deferred	<b>(8,740)</b>	8,439	(18,638)
	<b>₱152,195</b>	₱20,118	(₱13,833)

The Group's current provision for income tax as at December 31, 2018, 2017 and 2016 represents regular corporate income tax.

The reconciliation of the statutory income tax rates to the effective income tax rates follows:

	<b>December 31, 2018 (One Year)</b>	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
At statutory tax rates	<b>30.0%</b>	30.0%	30.0%
Additions to (reductions in) income taxes resulting from:			
Movements in unrecognized deferred income tax assets	<b>(0.1)</b>	(2.8)	(133.3)
Expired NOLCO	<b>(0.1)</b>	(15.3)	-
Interest income already subjected to final taxes	<b>0.2</b>	(3.2)	3.9
Nondeductible expenses	<b>0.4</b>	14.0	(30.0)
Expired MCIT	-	(1.9)	-
Other nontaxable income	<b>(10.7)</b>	(2.3)	240.8
At effective tax rates	<b>19.7%</b>	18.5%	111.4%

The significant components of the deferred income tax assets - net of the Group follows:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Deferred income tax asset on NOLCO	<b>₱15,881</b>	₱-
Deferred income tax liability on accrued rent	<b>(1,684)</b>	-
	<b>₱14,197</b>	₱-



The significant components of the deferred income tax liabilities - net of the Group follows:

	2018	2017
	<i>(In Thousands)</i>	
Deferred income tax assets:		
Deferred rent	<b>₱5,876</b>	₱17,991
Allowance for impairment losses on receivables	<b>25,983</b>	15,015
PAS 17 rent expense	<b>17,753</b>	24,997
MCIT	<b>5,484</b>	5,484
Others	<b>2,801</b>	3,175
	<b>57,897</b>	66,662
Deferred income tax liabilities:		
Revaluation increment on property and equipment	<b>(97,931)</b>	(96,684)
Recovery on insurance	<b>(98,382)</b>	(98,382)
Remeasurement gain on retirement benefits liability	<b>(2,290)</b>	(2,190)
Unrealized gain on valuation of AFS financial assets	<b>(2,055)</b>	(775)
Accrued rent income	-	(1,684)
Revaluation reserve on investment properties	<b>(60,014)</b>	(64,338)
Undepreciated capitalized interest	<b>(6,466)</b>	(6,466)
Retirement plan assets	<b>(4,856)</b>	(4,311)
Unrealized gain on foreign exchange	<b>(1,204)</b>	-
	<b>(273,198)</b>	(274,830)
	<b>(₱215,301)</b>	(₱208,168)

Deferred income tax assets are recognized only to the extent that taxable income will be available against which the deferred income tax assets can be used. The Group reassesses the unrecognized deferred income tax assets on the following deductible temporary differences, NOLCO and MCIT and recognizes the previously unrecognized deferred income tax assets to the extent that it has become probable that future taxable income would allow the deferred income tax assets to be recovered.

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
NOLCO	<b>₱156,449</b>	₱210,300	₱479,879
Allowance for impairment losses on receivables, other current assets, inventories and others	<b>814,489</b>	569,027	870,504
MCIT	<b>1,649</b>	8,649	8,649



As at December 31, 2018, the Company has NOLCO and MCIT that can be claimed as deduction from future taxable income and tax due, respectively:

Year Incurred	Expiration Date	NOLCO	MCIT
2016	2019	₱156,449	₱3,475
2017	2020	–	3,658
2018	2021	52,937	–
		<b>₱209,386</b>	<b>₱7,133</b>

The following are the movements in NOLCO as at December 31, 2018, 2017 and December 31, 2016:

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Balances at beginning of year	₱206,300	₱533,179	₱461,275
Additions	52,937	–	177,976
Expirations/Application	(49,851)	(326,879)	(106,072)
	<b>₱209,386</b>	<b>₱206,300</b>	<b>₱533,179</b>

The following are the movements in MCIT as at December 31, 2018, 2017 and 2016:

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
Balances at beginning of year	₱7,484	₱8,830	₱5,669
Additions	138	857	3,340
Expirations/Application	(489)	(2,203)	(179)
	<b>₱7,133</b>	<b>₱7,484</b>	<b>₱8,830</b>

## 27. Earnings Per Share

The following table presents information necessary to calculate basic earnings per share:

	December 31, 2018 (One Year)	December 31, 2017 (One Year)	December 31, 2016 (Six Months)
	<i>(In Thousands)</i>		
a. Net income attributable to equity holders of the Parent	₱441,908	₱33,143	(₱330)
b. Weighted average number of shares	5,350,484	4,155,983	4,896,455
Basic earnings per share (a/b)	<b>₱0.08</b>	<b>₱0.01</b>	<b>₱0.00</b>



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## 28. Segment Information

### Revenue from Contracts with Customers

This account consists of:

	2018
	<i>(In Thousands)</i>
Sale of electricity	₱1,734,957
Real estate sales	785,828
	<u>₱2,520,785</u>

The Group derives revenue from the transfer of goods and services over time. The Group's disaggregation of each sources of revenue from contracts with customers are presented below:

#### *Real estate sales*

	2018
	<i>(In Thousands)</i>
Cavite	₱629,738
Laguna	156,090
	<u>₱785,828</u>

#### *Sale of electricity*

	2018
	<i>(In Thousands)</i>
Sales to external customers	₱1,383,129
Sales to related parties	351,828
	<u>₱1,734,957</u>

### Business Segments

The Group's operating businesses are organized and managed separately according to the nature of services provided and the different markets served, with each segment representing a strategic business unit.

The industry segments where the Parent Company and its subsidiaries and associates operate are as follows:

- Holding Company
- Real estate - commercial leasing and industrial lot sales and development
- Retail electricity supply

The amount of segment assets and liabilities are based on measurement principles that are similar with those used in measuring assets and liabilities in the consolidated statements of financial position which is in accordance with PFRS.



Financial information about the operations of these business segments is summarized as follows:

**December 31, 2018 (One Year)**

	Holding Company	Real Estate and Property Development	Retail and Electricity Supply	Others	Total	Elimination	Total
Revenue and income	₱-	₱1,628,975**	₱1,739,343*	₱1,633	₱3,369,951	₱-	₱3,369,951
Cost and expenses	(40,091)	(1,031,287)	(1,689,281)	(21,251)	(2,781,910)	(1,819)	(2,783,729)
Other income (charges)	9,618	112,244	-	16,527	138,389	(17,700)	120,689
Income (loss) before income tax	(30,473)	709,932	50,062	(3,091)	726,430	(19,519)	706,911
Provision for income tax	-	147,291	3,492	1,412	152,195	-	152,195
Net income (loss)	(₱30,473)	₱562,641	₱46,570	(₱4,503)	₱574,235	(₱19,519)	₱554,716
Segment assets	₱11,940,456	₱13,398,367	₱647,277	₱1,386,964	₱27,373,064	(₱14,398,671)	₱12,974,393
Segment liabilities	₱1,217,592	₱2,611,220	₱559,742	₱759,191	₱5,147,745	(₱2,047,602)	₱3,100,143

\*Includes other income amounting to ₱4.39 million.

\*\*Includes real estate sales amounting to ₱785.83 million and rental revenue amounting to ₱843.15 million.

**December 31, 2017 (One Year)**

	Holding Company	Real Estate and Property Development	Retail and Electricity Supply	Others	Total	Elimination	Total
Revenue and income	₱-	₱502,168	₱-	₱104,437	₱606,605	₱3,875	₱610,480
Cost and expenses	(49,780)	(447,475)	-	(182,768)	(680,023)	(13,183)	(693,206)
Other income (charges)	45,537	71,448	-	20,122	137,107	(15,712)	121,395
Income (loss) before income tax	(4,243)	126,141	-	(58,209)	63,689	(25,020)	38,669
Provision for income tax	1,371	17,846	-	1,344	20,561	(443)	20,118
Net income (loss)	(₱5,614)	₱108,295	₱-	(₱59,553)	₱43,128	(₱24,577)	₱18,551
Segment assets	₱15,568,091	₱2,602,415	₱-	₱1,473,973	₱19,644,479	(₱10,720,934)	₱8,923,545
Segment liabilities	₱849,787	₱1,588,208	₱-	₱803,503	₱3,241,498	(₱1,574,809)	₱1,666,689



December 31, 2016 (Six Months)

	Holding Company	Real Estate and Property Development	Retail and Electricity Supply	Others	Total	Elimination	Total
Revenue	₱502	₱249,497	₱-	₱113,018	₱363,017	(₱90)	₱362,927
Cost and expenses	(91,038)	(343,015)	-	(132,856)	(566,909)	90	(566,819)
Other income (charges)	74,266	93,974	-	20,764	189,004	-	189,004
Income (Loss) before income tax	(16,270)	456	-	926	(14,888)	-	(14,888)
Provision for income tax	2,352	(17,124)	-	939	(13,833)	-	(13,833)
Net income (loss)	(₱18,622)	₱17,580	₱-	(₱13)	(₱1,055)	₱-	(₱1,055)
Segment assets	₱4,349,421	₱3,062,987	₱-	₱535,286	₱7,947,694	(₱1,932,994)	₱6,014,700
Segment liabilities	₱668,086	₱1,098,165	₱-	₱475,198	₱2,241,449	(₱634,833)	₱1,606,616

Geographical Segments

The Group does not have geographical segments.



## 29. Long-term Lease

### Group as Lessee

#### *TPI*

On August 28, 1990, TPI, through a Deed of Assignment, acquired all the rights, titles, interests and obligations of Gotesco Investment, Inc. on a contract of lease of the land owned by PNR for the Tutuban Terminal and where TPI's mall is located. The contract provided for a payment of a guaranteed minimum annual rental, 12% escalation rate every two (2) years, additional ₱10 million every two (2) years, plus a certain percentage of gross sales. The lease covers a period of twenty-five (25) years until 2014 and is automatically renewable for another twenty-five (25) years, subject to compliance with the terms and conditions of the lease agreement.

On December 22, 2009, TPI renewed its lease contract with PNR for another twenty-five (25) years beginning September 5, 2014, the end of the original lease agreement. Related rent expense charged to operations amounted to ₱151.56 million, ₱149.56 million and ₱74.42 million for the years ended December 31, 2018 and 2017 and six months ended December 31, 2016, respectively (see Note 23).

As at December 31, 2018 and 2017, the aggregate annual commitments on these existing lease agreements for the succeeding years follows:

	<b>2018</b>	2017
	<i>(In Thousands)</i>	
Less than one (1) year	<b>₱140,529</b>	₱140,529
More than one (1) year but not more than five (5) years	<b>702,647</b>	702,647
More than five (5) years	<b>2,061,097</b>	2,201,626
	<b>₱2,904,273</b>	₱3,044,802

#### *OLI*

OLI, by Assignment of Lease executed between ALI and Avida Land Corporation on November 29, 2017, assumed a lease agreement with Avida to lease a land located along National Road, Muntinlupa City with an area of approximately 19,311 square meters (sqm) for the construction, development and operation thereon of a commercial retail development for a period of 50 years.

The lease agreement provides for a rental fee equivalent to 1.50% and 1.00% of gross rental income which will be paid on a monthly basis for the first three years for the retail mall portion and office portion. The rates will increase to 8.60% and 4.50% on the fourth year which will be applicable onwards. Related rent expense charged to operations amounted to ₱1.53 million for the year ended December 31, 2018 (nil for the year ended December 31, 2017 and six months ended December 31, 2016) (see Note 23).

### Group as a Lessor

The Group has entered into commercial property leases on its buildings. These leases have remaining terms of one (1) year to less than five (5) years except for one (1) tenant with lease term of fifteen (15) years. Renewals are subject to the mutual consent of the lessor and the lessee.

Tenants are required to post security deposits, which shall be refunded, without interest, within sixty (60) days after the expiration of the lease period, deducting the amount of damages to the leased premises, if any. The discounted amount of noncurrent rental deposits amounted to ₱152.86 million and ₱138.15 million as at December 31, 2018 and 2017, respectively.



Accretion of interest amounted to ₱1.21 million and ₱1.67 million for the year ended December 31, 2018 and 2017, respectively (nil for the six months ended December 31, 2016).

As of December 31, 2018, future minimum rentals receivable under non-cancellable operating leases of the Group follows (in thousands):

Less than one (1) year	₱93,243
More than one (1) year but not more than five (5) years	295,039
More than five (5) years	52,274
	<hr/>
	₱440,556

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### 30. Provisions and Contingencies

The Group, in the ordinary course of business, is involved in various legal proceedings and assessments that are either pending decision by the courts or under negotiation. Management and its legal counsels believe that the eventual outcome of these lawsuits or claims will not have a material effect on the consolidated financial statements. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings. Total reversal of provision recognized amounted to ₱59.07 million and ₱106.47 million as at December 31, 2018 and for the six months ended December 31, 2016, respectively (nil as at December 31, 2017). As at December 31, 2018 and 2017, the related liability amounted to ₱151.61 million and ₱119.16 million, respectively (see Note 16).

The information normally required under PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed as it may prejudice the outcome of the proceedings.

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### 31. Share-based Payments

In 2015, the Group introduced the ESOWN Plan (the Plan) wherein grantees (employees within POPI Group) may subscribe in whole or in part to the shares awarded to them based on a discounted market price, but in no case lower than the par value, that was determined at grant date. The grantees will pay for the shares subscribed through installments over a maximum period of ten (10) years. To subscribe, the grantee must be an employee, officer or director of the Group as of June 30, 2015. In case the grantee resigns, unsubscribed shares are cancelled and returned to the plan pool, while the subscription payments may be converted into the equivalent number of shares. In case the grantee is separated, not for cause, but through retrenchment and redundancy, subscribed shares may be paid in full, unsubscribed shares may be subscribed, or payments may be converted into the equivalent number of shares. In case the grantee retires, the grantee may subscribe to the unsubscribed shares anytime within the ten (10)-year period. The plan does not allow sale or assignment of the shares.

The BOD of POPI approved the allocation of 32 million shares (first tranche) for ESOWN plan which will be taken from the remaining unissued shares (with grant date in 2016) and the increase in authorized of stock of POPI, which was approved by the SEC in July 2016 as discussed in Note 18.

In 2017, notice of grant for the 218 million shares (second tranche of ESOWN plan) was issued to employees for the right to subscribe to the common shares of POPI at ₱1.68 per share.



The availment period for the first tranche and for the second tranche of ESOWN plan is within 30 days from employees' receipt of notice of grant and within 30 days after one year from employees' receipt of notice of grant, respectively.

The fair values of these options are estimated on the date of grant using the Cox-Ross-Rubenstein option pricing model.

The assumptions used to determine the fair value of the stock options are as follows:

	December 31, 2017
Share price at date of grant	₱2.12
Risk free interest rate	5.6818%
Annualized volatility	49.68%
Annual dividend yield	0%
Exit rates	
Termination for cause	0%
Voluntary Resignation	0%
Involuntary Separation	7.29%

The resulting personnel expense recognized for the year ended December 31, 2017 amounted to ₱33.34 million (nil for the year ended December 31, 2018, see Note 22). ESOWN availment in 2018 resulted in increase in capital stock and additional paid-in capital of ₱6.91 million and ₱25.17 million, respectively (nil for the year ended December 31, 2017).

## 32. Financial Instruments

### Fair Value Information

The following tables set forth the carrying values and estimated fair values of the Group's financial assets and liabilities recognized as of December 31, 2018 and 2017:

	December 31, 2018		December 31, 2017	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(In Thousands)			
<b>Financial Assets at FVPL</b>	<b>₱4,519</b>	<b>₱4,519</b>	₱2,643	₱2,643
<b>Financial Assets at FVOCI</b>				
Quoted equity securities	551,668	551,668	-	-
Quoted debt securities	76,628	76,628	-	-
Nonlisted equity securities	23,668	23,668	-	-
<b>Available-for-Sale Financial Assets</b>				
Quoted equity securities	-	-	632,739	632,739
Quoted debt securities	-	-	71,189	71,189
Nonlisted equity securities	-	-	6,526	6,526
<b>Refundable Deposits</b>	<b>105,287</b>	<b>99,438</b>	37,369	35,384
	<b>₱761,770</b>	<b>₱755,921</b>	₱750,466	₱748,481

(Forward)



	December 31, 2018		December 31, 2017	
	Carrying Value	Fair Value	Carrying Value	Fair Value
(In Thousands)				
<b>Other Financial Liabilities</b>				
Rental and other deposits	<b>₱664,896</b>	<b>₱586,096</b>	₱323,547	₱283,694

The following method and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate such values at December 31, 2018 and 2017 are set out below:

*Cash and Cash Equivalents and Short-term Investments*

The carrying amount of cash and cash equivalents approximates its fair values due to the short-term maturity of this financial instrument.

*Receivables - current, Accounts Payable and Accrued Expenses and Amounts owed to and by Related Parties*

The carrying amounts of the current portion of receivables, accounts payable and accrued expenses and amounts owed by related parties approximate their fair values due to their short-term nature.

*Refundable Deposits under Other noncurrent assets and Rental and Other Deposits*

The carrying amounts of current portion of rental and other deposits approximates its fair value due to the short-term maturity of this financial instrument. The fair values of noncurrent security deposit recorded under 'Rental and other deposits' and refundable deposits recorded under 'Other noncurrent assets' are determined by discounting future cash flows using the applicable rates of similar types of instruments.

*Financial Assets at FVOCI and AFS Financial Assets*

Equity financial assets that are listed are based on their quoted prices published in markets as at December 31, 2018 and 2017. Debt financial assets that are quoted are based on published market prices as at December 31, 2018 and 2017. Nonlisted AFS financial assets are based on latest available transaction price at the end of the reporting period.

*Financial Assets at FVPL*

Listed equity securities designated as financial assets at FVPL are based on their quoted prices as at December 31, 2018 and 2017. The fair value of the UITF has been determined based on the net asset values as of reporting date, based on the nature and level of adjustments needed to be made to the NAV and the level of trading in the money market UITF.

Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of the financial instruments by valuation technique:

Quoted FVOCI and AFS financial assets amounting to ₱628.96 million and ₱703.93 million as of December 31, 2018, and 2017, respectively, were classified under Level 1.

Nonlisted FVOCI and AFS financial assets amounting to ₱23.67 million and ₱6.53 million as of December 31, 2018 and 2017, respectively, were classified under Level 2.

FVPL amounting to ₱4.52 million and ₱2.64 million as of December 31, 2018, and 2017, respectively were classified under Level 2.



The fair value disclosure of rental and other deposits and refundable deposits as of December 31, 2018, and 2017, were classified under Level 3.

There have been no reclassifications from Level 1 to Level 2 categories in 2018 and 2017.

**Financial Risk Management Objectives, Policies and Capital Management**

The Group has various financial instruments such as cash and cash equivalents, receivables, amounts owed by/to related parties, financial assets at FVOCI and AFS financial assets, FVPL investments, deposits under other noncurrent assets, accounts payable and accrued expenses, rental and other deposits and subscriptions payable. The main purpose of these financial instruments is to raise funds and maintain continuity of funding and financial flexibility for the Group. The Group has other financial liabilities such as accounts payable and accrued expenses and rental and other deposits, which arise directly from its operations.

The main risks from the use of financial instruments are liquidity risk, credit risk and equity price risk. The Group's BOD reviews and approves policies for managing these risks as summarized below.

*Liquidity Risk*

Liquidity risk arises when there is a shortage of funds and the Group as a consequence could not meet its maturing obligations.

In the management of liquidity, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Group's operations and mitigate the effects of fluctuations in cash flows.

The tables below summarize the maturity profile of the Group's financial assets and financial liabilities as at December 31, 2018 and 2017 based on contractual undiscounted payments:

**December 31, 2018**

	On demand	Less than 3 months	3 to 6 months	6 to 12 months	Over 1 year	Total
<i>(In Thousands)</i>						
<i>Financial Assets at Amortized Cost:</i>						
Cash in banks and cash equivalents	₱220,011	₱-	₱-	₱-	₱-	₱220,011
Short-term investments	43,489	-	-	-	-	43,489
Receivables:						
Trade debtors	1,125,501	142,589	181,252	-	62,615	1,511,957
Insurance receivables	43,125	-	-	-	47,975	91,100
Others	-	127,351	-	-	188,191	315,542
Amounts owed by related parties	936,548	-	-	-	-	936,548
Deposits (under "Other noncurrent assets")	-	-	-	104,879	408	105,287
FVPL investments	4,519	-	-	-	-	4,519
<i>FVOCI Financial Assets</i>						
Quoted debt securities	76,628	-	-	-	-	76,628
	<b>₱2,449,821</b>	<b>₱269,940</b>	<b>₱181,252</b>	<b>₱104,879</b>	<b>₱299,189</b>	<b>₱3,305,081</b>
Accounts payable and accrued expenses	₱1,197,324	₱287,092	₱-	₱-	₱-	₱1,484,416
Subscription payable	481,675	-	-	-	-	481,675
Rental and other deposits	346,325	21,278	8,985	135,448	152,860	664,896
Amounts owed to related parties	234,268	-	-	-	-	234,268
	<b>₱2,430,794</b>	<b>₱308,370</b>	<b>₱8,985</b>	<b>₱135,448</b>	<b>₱152,860</b>	<b>₱2,865,255</b>



December 31, 2017

	On demand	Less than 3 months	3 to 6 months	6 to 12 months	Over 1 year	Total
<i>(In Thousands)</i>						
<i>Loans and Receivables:</i>						
Cash in banks and cash equivalents	₱254,881	–	–	–	–	₱254,881
Trade debtors	263,784	17,271	14,961	–	54,249	350,265
Insurance receivables	–	–	73,790	–	54,760	128,550
Others	11,739	–	15	–	190,725	202,464
Amounts owed by related parties	392,319	–	–	–	1,625	393,944
Deposits (under "Other noncurrent assets")	172	–	–	–	480	652
<i>AFS Financial Assets</i>						
Quoted debt securities	71,189	–	–	–	–	71,189
	<u>₱994,084</u>	<u>₱17,271</u>	<u>₱88,766</u>	<u>₱–</u>	<u>₱301,839</u>	<u>₱1,401,945</u>
Accounts payable and accrued expenses	₱405,196	₱74,219	₱31,256	₱82,557	₱–	₱593,228
Subscription payable	481,675	–	–	–	–	481,675
Rental and other deposits	139,873	10,908	8,985	8,320	155,461	323,547
Amounts owed to related parties	19,427	–	–	–	–	19,427
	<u>₱1,046,171</u>	<u>₱85,127</u>	<u>₱40,241</u>	<u>₱90,877</u>	<u>₱155,461</u>	<u>₱1,417,877</u>

*Credit Risk*

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions and other financial instruments.

*Trade receivables*

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables are regularly monitored.

*Rental receivables*

Credit risk arising from rental income from leasing properties is primarily managed through a tenant selection process. Prospective tenants are evaluated on the basis of payment track record and other credit information. In accordance with the provisions of the lease contracts, the lessees are required to deposit with the Group security deposits and advance rentals which helps reduce the Group's credit risk exposure in case of defaults by the tenants. For existing tenants, the Group has put in place a monitoring and follow-up system. Receivables are aged and analyzed on a continuous basis to minimize credit risk associated with these receivables. Regular meetings with tenants are also undertaken to provide opportunities for counseling and further assessment of paying capacity.

*Real estate receivables*

In respect of receivable from the sale of properties, credit risk is managed primarily through credit reviews and an analysis of receivables on a continuous basis. The Group also undertakes supplemental credit review procedures for certain payment structures. The Group's stringent customer requirements and policies in place contribute to lower customer default. Customer payments are facilitated through various collection modes including the use of postdated checks and auto-debit arrangements. Exposure to bad debts is not significant as title to real estate properties are not transferred to the buyers until full payment has been made and the requirement for remedial procedures is minimal given the profile of buyers.



*Other financial assets*

Credit risk from balances with banks and financial institutions and related parties is managed by the Group's treasury department in accordance with the Group's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are reviewed by the Group's Board of Directors on an annual basis and may be updated throughout the year subject to approval of the Group's Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through a counterparty's potential failure to make payments.

The Group invests mainly on government securities with very low credit risk and, therefore, are considered to be low credit risk investments.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for customer with similar loss patterns. Generally, trade receivables are written off if past due for more than one year and are not subject to enforcement activity. The security deposits and advance rental are considered in the calculation of impairment as recoveries.

The tables below show the aging analyses of financial assets per class that the Group held as at December 31, 2018 and 2017. A financial asset is past due when a counterparty has failed to make payment when contractually due.

**December 31, 2018**

	Neither past due nor impaired	Past due but not impaired				Individually impaired	Total
		Less than 30 days	31 to 60 days	61 to 90 days	Over 90 days		
<i>(In Thousands)</i>							
<i>Financial Assets at Amortized Cost:</i>							
Cash and cash equivalents	₱220,011	₱-	₱-	₱-	₱-	₱-	₱220,011
Short term investments	43,489	-	-	-	-	-	43,489
Receivables:							
Trade debtors	1,125,501	86,019	47,471	9,103	181,252	62,611	1,511,957
Insurance receivables	-	-	-	-	43,125	47,975	91,100
Others	127,351	-	-	-	-	188,191	315,542
Amounts owed by related parties	936,548	-	-	-	-	-	936,548
Deposits (under "Other noncurrent assets")	104,879	-	-	-	-	408	105,287
<i>FVOCI Financial Assets</i>							
Quoted debt securities	76,628	-	-	-	-	-	76,628
	<b>₱2,634,407</b>	<b>₱86,019</b>	<b>₱47,471</b>	<b>₱9,103</b>	<b>₱224,377</b>	<b>₱299,185</b>	<b>₱3,300,562</b>



December 31, 2017

	Neither past due nor impaired	Past due but not impaired				Individually impaired	Total
		Less than 30 days	31 to 60 days	61 to 90 days	Over 90 days		
<i>(In Thousands)</i>							
<i>Loans and Receivables:</i>							
Cash and cash equivalents	₱254,881	₱-	₱-	₱-	₱-	₱-	₱254,881
<i>Receivables:</i>							
Trade debtors	263,785	6,906	4,207	6,158	14,961	54,248	350,265
Insurance receivables	-	-	-	-	73,790	54,760	128,550
Others	11,722	-	-	-	15	190,726	202,463
Amounts owed by related parties	392,319	-	-	-	-	1,625	393,944
Deposits (under "Other noncurrent assets")	36,961	-	-	-	-	408	37,369
<i>AFS Financial Assets</i>							
Quoted debt securities	71,189	-	-	-	-	-	71,189
	₱1,030,857	₱6,906	₱4,207	₱6,158	₱88,766	₱301,767	₱1,438,661

*Equity Price Risk*

Equity price risk is the risk that the fair values of equities decrease as the result of change in the levels of equity indices and the value of individual stock. The equity price risk exposure arises from the Group's investment in stocks. Equity investment of the Group is categorized as financial assets at FVOCI.

The Group measures the sensitivity to its equity securities by using Philippine Stock Exchange index fluctuations and its effect to respective share prices.

The Group's policy is to maintain the risk to an acceptable level. Movement of share price is monitored regularly to determine impact on its financial position.

The basic sensitivity analysis assumes that the stock's standard deviation on its historical yield for the past one year provides the basis for reasonably possible change in prices of the stock investment. The Group establishes the relative range of stock investment yields based on historical standard deviation for one year.

The following table demonstrates the sensitivity to reasonable possible change in equity prices, with all other variables held constant:

	Change in Equity price index	Effect on Equity
<b>December 31, 2018</b>	(In Thousands)	
Upper Limit	+5.00%	₱34,690
Lower Limit	(5.00%)	(34,690)
December 31, 2017		
Upper Limit	+12.36%	₱472
Lower Limit	(12.36%)	(472)

The impact on the Group's equity already excludes the impact on transactions affecting the consolidated statements of income.



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### 33. Notes to Cash Flows

Changes in the Group's liabilities arising from financing activities follow (in thousands):

	<b>January 1, 2018</b>	<b>Cash Flows</b>	<b>Non-cash Changes</b>	<b>December 31, 2018</b>
<b>Amounts owed to related parties</b>	<b>₱19,427</b>	<b>₱214,841</b>	<b>₱-</b>	<b>₱234,268</b>

	<b>January 1, 2017</b>	<b>Cash Flows</b>	<b>Non-cash Changes</b>	<b>December 31, 2017</b>
<b>Amounts owed to related parties</b>	<b>₱10,699</b>	<b>₱8,728</b>	<b>₱-</b>	<b>₱19,427</b>

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### 34. Events After Reporting Date

On March 6, 2019, the SEC has issued its certificate of approval of valuation certifying the valuation of 30,186 LTI shares of stocks worth ₱3,030.750 million in exchange for the additional issuance of 1,225,370,620 POPI shares with par value of ₱1.00.

